

**GRAND TRAVERSE COUNTY
DEPARTMENT OF HEALTH AND HUMAN SERVICES BOARD**

**REGULAR MEETING
March 28, 2024**

**Open to the public
9:00 AM Garfield Township Hall – Upstairs Main Hall
3848 Veterans Dr, Traverse City, MI 49684**

Persons with disabilities which the foregoing opportunities for participation will not address should contact Darcey Gratton at (231) 932-3010 or dgratton@gt pavilions.org with questions or concerns.

AGENDA

1. CALL TO ORDER

2. ROLL CALL

3. FIRST PUBLIC COMMENT

Any person shall be permitted to address a meeting of the Grand Traverse County Department of Health and Human Services Board which is required to be open to the public under the provisions of the Michigan Open Meetings Act, as amended. (MCLA 15.261, et seq.) Public comment shall be carried out in accordance with the following Board Rules and Procedures:

1. Any person wishing to address the Board shall state his or her name and address.
2. Persons may address the Board on matters which are relevant to Grand Traverse Pavilions issues.
3. No person shall be allowed to speak more than once on the same matter, excluding time needed to answer Board Members questions. The Chairperson shall control the amount of time each person shall be allowed to speak, which shall not exceed three (3) minutes.
 - a) Chairperson may, at his or her discretion, extend the amount of time any person is allowed to speak.
 - b) Whenever a group wishes to address the Board, the Chairperson may require that the group designate a spokesperson; the Chairperson shall control the amount of time the spokesperson shall be allowed to speak, which shall not exceed fifteen (15) minutes.

The Board shall not comment or respond to a person who is addressing the Board. Silence or non-response from the Board should not be interpreted as disinterest or disagreement by the Board.

Please be respectful and refrain from personal or political attacks.

4. COUNTY LIAISON REPORT

5. APPROVAL OF AGENDA

6. CONSENT CALENDAR

The purpose of the consent calendar is to expedite business by grouping items to be dealt with by one Board motion without discussion. Any member of the Board, or staff may ask that any item on the consent calendar be removed and placed elsewhere on the agenda for discussion. Such requests will be automatically respected.

If any item is not removed from the consent calendar, the item on the agenda is approved by a single Board action adopting the consent calendar.

	<u>HANDOUT#</u>
A. Review and File	
(1) Minutes of the 3/1/24 Board Meeting	1
(2) Closed Minutes of the 3/1/24 Board Meeting	Handout
(3) February Resident Council Minutes	2
(4) March Food Committee Minutes	3
(5) McNally Resignation	4

7. ITEMS REMOVED FROM CONSENT CALENDAR

8. CHAIRMAN REPORT

Verbal

9. SERVICE EXCELLANCE AWARDS

5

10. GRAND TRAVERSE MEDICAL CARE

A. General Information

- | | |
|--|--------|
| (1) Foundation Board Update – Haider Kazim | Verbal |
| (2) PACE North Board Update | Verbal |

B. Chief Executive Officer Board Report – Gerard Bodalski

6

C. Business

- | | |
|---|--------|
| (1) Financials | 7 |
| (2) Strategic Planning Update – Gerard Bodalski | Verbal |
| (3) Request to Purchase – Bladder Scanner | 8 |

D. General Discussion

- | | |
|----------------------------|--------|
| (1) Change of Meeting Date | Verbal |
|----------------------------|--------|

E. Medical Staff

- | | |
|---------------------------|----|
| (1) Mallorie McComb, NP | 9 |
| (2) Laura Worthington, PA | 10 |

G.T.P. Announcements

- | | |
|--------------------------------|----|
| (1) Next Board Meeting - TBD | |
| (2) Golf Scramble Fore Seniors | 11 |

11. SECOND PUBLIC COMMENT

Refer to Rules under First Public Comment above.

12. ADJOURNMENT

**GRAND TRAVERSE COUNTY
DEPARTMENT OF HEALTH AND HUMAN SERVICES BOARD**
1000 Pavilions Circle, Traverse City, MI 49684

MINUTES OF THE MARCH 1, 2024 MEETING

PRESENT: Cecil McNally, Mary Marois, Haider Kazim Board
Gerard Bodalski, Lindsey Dood, Darcey Gratton Staff
TJ Andrews Commission

ABESENT:

GUESTS: Jeffrey Segal of Warner Norcross + Judd (virtual)

The regular meeting of the Grand Traverse County Department of Health and Human Services Board was called to order at 9:00am by Board Chair Mary Marois at the Governmental Center.

First Public Comment – None

County Liaison Report – Andrews shared discussions of the most recent County Board of Commissioner (BOC) meetings and highlighted on discussions with PACE North and the County.

Approval of Agenda – Chair Marois asked if there were additions, changes or corrections to the agenda. Motion was made by Kazim to approve the agenda as presented, seconded by McNally and carried unanimously.

The purpose of the **Consent Calendar** is to expedite business by grouping items to be dealt with by one Board motion without discussion. Any member of the Board or staff may ask that any item on the **Consent Calendar** be removed and placed elsewhere on the agenda for discussion. Such requests will be automatically respected.

REVIEW AND FILE

- (1) Minutes of the 1/25/24 Board Meeting
- (2) Resident Council Minutes

Motion was made by McNally to approve the Consent Calendar as presented. Motion seconded by Kazim and carried unanimously.

Items Removed From Consent Calendar – None

Chairman Report – Marois did not have a report but noted the board has a goal to schedule a couple special meetings to move forward with specific agenda items.

Service Excellence Awards – Marois reviewed January Service Excellence Awards.

Foundation Board Update – Kazim reported the Foundation Board met on January 31, 2024 and highlighted on discussions regarding the quarterly financials and changes to the Investment Policy. Kazim shared the process of the distribution of funds to the Pavilions from the Foundation. The Board discussed upcoming fundraisers including the annual Concert on the

Lawn series and a new Golf Scramble on May 17 with the proceeds going towards the Pavilions quality measures initiative. Kazim also shared the Foundation Board discussed the need for updates at the Cottages. The consensus was for the board to wait until the DHHS Board confirmed their long-term goals with the Cottages through strategic planning. Kazim stated, until that plan is in place, there is no need for a Fund Developer.

PACE North Board Update – Marois gave an update on recent PACE North Board meetings. Discussed.

Chief Executive Officer Report – Bodalski reviewed the monthly report for January and highlighted on census, staffing, cottage updates, increasing bed capacity, meetings with Munson executives and county executives including Nate Alger, County Administrator. Bodalski answered board members questions.

Financial Report – Bodalski presented the financial operations and social accountability reports for January 2023 and answered board member's questions. Motion made by McNally to accept the financial operations report as presented. Motion seconded by Kazim and carried unanimously.

Strategic Plan – Marois shared that the Board needs to set a date for a special board meeting for the purpose of strategic planning. The Board agreed to meet on March 11 at Garfield Township.

Request to Purchase – Fire Suppression Head Replacement – Bodalski reviewed the need to replace the fire suppression head. Three bids were received and the recommended bid was Total Fire Protection based on lowest bid. Motion was made by McNally to approve the replacement of the fire suppression heads facility wide with Total Fire Protection as presented for \$31,622.74. Motion was seconded by Kazim and carried unanimously.

Approval of Retroactive Pay – Marois shared that a need to make an employee whole by paying \$14,000 in retroactive pay. This is a matter that was brought to Marois' attention by the former Interim CEO, the HR Director and supported by legal counsel, DeAndre Harris. Motion made by Kazim to approve the payment of \$14,000 in retroactive pay to the said employee but to be contingent on the employee signing a full release of claims. Motion seconded by McNally and carried unanimously.

Schedule Special Meeting - Policies & Board Rules – Marois stated a draft of the board rules have been received by the board but will need to be reviewed along with board approved policies. Kazim suggested an initial review of Board Rules should be provided by legal council to make sure that it is following current law and standard practices of other county boards. The Board agreed to wait to schedule a meeting for the time being.

Correspondence – Kazim reviewed concerns by direct staff that was brought to the board's attention. Since that time, Kazim reviewed their concerns with Bodalski and was satisfied with the fact that there have been internal conversations with the employees and that their concerns are being addressed.

Change of Meeting Date – The Board discussed moving the April 29th meeting back to Thursday, April 25 at 9:00am at Garfield Township knowing that Kazim is not able to attend. Motion made by McNally to move the April meeting from April 29th to April 25th and to schedule a

Special Board meeting on March 11th at 9:00am. Motion seconded by Marois and carried unanimously.

Grand Traverse Pavilions Announcements

(1) Next Board Meeting March 28, 2024

Second Public Comment

Segal in 10:29am
Dood out 10:29am

Motion was made by McNally seconded by Kazim to go into Closed Session at 10:29 am for the purpose of Closed session pursuant to section 8(e) of the Open Meetings Act, to consult with our attorney regarding trial or settlement strategy in connection with pending litigation, DHHS and the Grand Traverse Pavilions Foundation Board v PACE North.

Roll Call - Marois – yes McNally - yes, Kazim - yes

Motion was made by McNally to come out of Closed Session at 11:19 am. Motion seconded by Kazim and carried unanimously.

Roll Call - Marois – yes McNally - yes, Kazim – yes

Meeting adjourned at 11:19 am

Signatures:

Mary Marois – Chair
Grand Traverse County Department of Health and Human Services Board

Date: _____ Approved
_____ Corrected and Approved

PAVILIONS RESIDENT COUNCIL MEETING
February 15, 2024

February 2024 meeting of the Grand Traverse Pavilions Resident Council was called to order at 11:03am in the Multi-Purpose Room by Kari Belanger, CTRS.

All residents welcomed.

The residents waived their right to a closed meeting.

The Lord's Prayer and the Pledge of Allegiance were both recited.

Members present introduced: Residents are marked "X" throughout the minutes.

Birch Pavilion: 4 Residents attended.

Cherry Pavilion: 4 Residents attended.

Dogwood Pavilion: 2 Residents attended.

Staff members introduced:

Kari Belanger, CTRS – Life Enrichment

Susan Eldred, CTRS – Life Enrichment

Sarah Pleva, BSW, LLBSW – Birch Social Worker

Melanie Farmer, RN, ADON – Birch Assistant Director of Nursing

Melissa Morey, RD – Registered Dietician, Forefront Dining Services

Lisa Telling, Dietary Administrative Assistant – Forefront Dining Services

Tim Coggins, Environmental Services Director

Cati Kujawski, Environmental Services Manager

Guest:

Tom Hoxie, sign language interpreter

Old Business:

There was not any old business from the January Resident Council meeting that was brought up for discussion or to follow up on.

New Business:

Kari made the following announcements:

- Introduction of Susan Eldred, Recreational Therapist who has joined the Life Enrichment Department with Linda and Kari. Kari also announced Guy Leffel, who is also a Recreational Therapist, is working with Linda, Kari & Susan, but he was currently out of the building and not able to join the meeting today.
- **Popcorn Fridays** – and ideas/suggestions are welcome and needed for movies that residents want to watch on the big screen TV in the Multi-Purpose Room. Popcorn is available to residents, visitors and staff; the movie starts playing at 2:30pm.
- **It's Tuesday Mocktail Time** – has been a big hit for the past three weeks. Join Melissa and Lisa start serving drinks at 3:30pm in the Aspen Main Dining Room.

Please come down to enjoy a mocktail, a light appetizer and visit with friends before the dinner hour.

Outings for March 2024:

Thursday March 7 – Lunch at La Senorita (*suggested by X*)

Board bus at 11:00am, return pick-up to come home at 1:30pm

Thursday March 14 – Shopping at Meijer

Board bus at 10:00am, return pick-up to come home at 12:00pm

Residents present at the meeting signed up for the outing of their choosing as well as an alternate outing if they desired.

March Special Events:

Thursday March 7 – Song Service with the Salvation Army – 11:00am – Multi-Purpose Room

Friday March 8 – Catholic Mass with Father Joe – 11:00am – Multi-Purpose Room

Tuesday March 12 – Let's Talk Food Meeting – 3:00pm – Aspen Main Dining Room

Thursday March 14 – Shamrock Shakes & Grasshopper Pie – 2:30pm – Multi-Purpose Room

Saturday March 16 – Northern Lights Irish Dancers Performance – 11:00am – Multi-Purpose Room

Sunday March 17 – St. Patrick's Day Social – 2:30pm – Aspen Main Dining Room

Thursday March 21 – Resident Council Meeting – 11:00am – Multi-Purpose Room

Thursday March 21 – Spring Auction – 2:30pm – Multi-Purpose Room

Wednesday March 27 – Bingo Store – 10:00am-12:00pm – Multi-Purpose Room

Resident Group Interview Questions:

Kari discussed with the attending residents that are 12 resident rights which are reviewed during the group interview with the State Surveyors during our annual survey, and today we will be reviewing Privacy.

Privacy:

- Can you meet privately with your visitors?
All residents present said yes.
- Can you make telephone calls without other people overhearing your conversation?
All residents present said yes.
- Does the facility make an effort to assure that privacy is respected for all residents?
All residents present said yes.

1. Discussion regarding food temperature and receiving HS snacks.

Residents present at the meeting asked the following questions of Melissa:

- Why were we given plastic silverware to use? *Melissa explained that the plastic silverware usage was due to the kitchen running out of real silverware, however that has been resolved as more silverware was purchased earlier in the week.*

- Can we have more butter pats with our dinner rolls? *Melissa said that there are always extra butter pats available in all of the pantries and encouraged residents to ask their care staff to provide them more should they desire if there is not enough on their trays when they are delivered.*

Melissa also shared with everyone present that Christian is altering the upcoming menus to include chili, goulash and a few other items that residents have suggested having.

2. Discussion regarding the cleanliness of the facility and laundry being returned promptly.

All residents present at the meeting said everything is great with the cleanliness of the building and their laundry being cleaned and returned promptly.

3. Discussion regarding room temperature.

Residents present at the meeting asked the following question of Tim:

- What is the temperature range in the building supposed to be overall? *Tim told everyone present that the temperature is not to be lower than 71 degrees and no higher than 76 degrees.*

4. Discussion regarding nursing care.

Residents present at the meeting asked the following question of Melanie:

- I would like to be able to take my pills when I want to take them. Why can't the nurse just leave me my pills for me to take when I want to take them? *Melanie explained to everyone present that when the nurses offer you your medications, you can take them on your own by putting them in your mouth, but the nurses do have to stay with you to make sure that you take them as they can't leave the medications out on the bedside table or dresser top as this is a safety concern for all residents.*

5. Discussion regarding call lights being answered in a timely manner.

All residents present at the meeting said yes.

6. Discussion regarding receiving showers as needed/as requested.

All residents present at the meeting said, "Yes."

7. Discussion regarding the nighttime noise level on their home Pavilion.

One resident present said (while laughing) that he is deaf so he doesn't hear a thing. No one else commented on the nighttime noise level.

The floor was opened for additional comments:

Residents gave the following suggestions for activities.

Watch the following movies or shows: *The Wizard of Oz*, *Pretty Woman* (with Richard Gere) and *Laurel & Hardy* shows

Go on the following outings: shopping at Hobby Lobby and Walmart

Plan the following activities: color Easter eggs, have root beer floats and banana splits; and wear green clothes for St. Patrick's Day

The next Pavilions Resident Council meeting will be held on Thursday March 21, 2024, at 11:00am in the Multi-Purpose Room. The Pavilions Resident Council Meeting was adjourned at 12:04pm.

Respectfully Submitted,

Kari Belanger, CTRS
Recreational Therapist

Sarah Pleva, BSW, LLBSW
Birch Pavilion Social Work

ELM RESIDENT COUNCIL MEETING
February 29, 2024

The Elm February 2024 meeting of the Grand Traverse Pavilions Resident Council was called to order at 10:30am in the Elm Activity Room by Linda Burton.

Members present were: Residents are marked “X” throughout the minutes.

9 Residents attended.

Staff members were introduced:

Linda Burton, CTRS, Life Enrichment
Cindi Pobuda, LBSW – Elm Pavilion Social Work
Naomi Rode, ADON Elm Pavilion
Susan Eldred, CTRS, Life Enrichment

New Business:

Linda made the following announcements:

Outings for March 2024:

Thursday March 7 – Lunch at La Senorita (*suggested by X*)

Board bus at 11:00am, return pick-up to come home at 1:30pm

Thursday March 14 – Shopping at Meijer

Board bus at 10:00am, return pick-up to come home at 12:00pm

Residents present at the meeting signed up for the outing of their choosing as well as an alternate outing if they desired.

March Special Events:

Thursday March 7 -Song Service with the Salvation Army- 11:00am -Multi-Purpose Room

Friday March 8- Catholic Mass with Father Joe – 11:00am- Multi-Purpose Room

Tuesday March 12 – Let’s Talk Food Meeting – 3:00pm- Aspen Main Dining Room

Saturday March 16- Northern Lights Irish Dancers Performance- 11:00am – Multi-Purpose Room

Thursday March 21 – Resident Council Meeting – 11:00am – Multi-Purpose Room

Residents were asked for ideas for future activities:

X suggested the beach.

Resident Group Interview Questions:

1. Asked the residents, “If you need help, do the staff come to help you?” X said, “Yeah”. X said, “A little.” X said, “I am sure they would.”

2. Asked the residents if they were being offered an evening snack. All said, “Yes.”

3. Asked the residents if the staff treat them with respect. X said, “I believe so.”

4. Asked the residents if the food is good here. X said, "Good". X said, "OK." X said, "I have a problem with the taste." X said, "Always have enough to eat."
5. Asked the residents if their rooms are clean. X said, "Yes."
6. Asked the residents if they are receiving their showers regularly. X said, "Oh yeah." X said, "I do it with me."
7. Asked the residents if the temperature in their rooms was comfortable. All said, "OK."
8. Asked the residents if they had enough to do. X said, "Yes." X said, "Depends on what we did yesterday."
9. Asked the residents if there is anything we could do to make things better. There were no suggestions.

The floor was opened for additional comments:

No other concerns or complaints were noted. The meeting adjourned at 10:55am.

Respectfully Submitted,

Linda Burton, CTRS
Recreational Therapist

Cindi Pobuda, LBSW
Elm Pavilion Social Work

Naomi Rode, ADON
Assistant Director of Nursing

Susan Eldred, CTRS
Recreational Therapist

**Let's Talk Food with the Forefront Dining Services Team:
Tuesday, March 12, 2024 – 3:00 PM**

Purpose of meeting:

To openly discuss food – meal service, meal ideas & suggestions to further enhance the overall dining experience at the Grand Traverse Pavilions.

Dietary Staff present and introduced:

Christian Andersen, General Manager, Forefront Dining Services

Melissa Morey, Registered Dietician, Forefront Dining Services

Darren Eggleston, Culinary Production Manager

Other Staff present:

Residents present:

Birch Pavilion: James Kitchen and Spouse

Cherry Pavilion: Norma Hebron, Joyce Gusa, Barbara Mason, David Wood

Dogwood Pavilion: Diane Rypkowski

Discussion Topics:

-Introduced new Kitchen Production Manager Darren Eggleston.

-Announced that our new Spring and Summer menu is coming at the beginning of April.

-Christian let them know that their suggestions of goulash and spaghetti and meatballs from last discussions will be added to the menu

-Diane Rypkowski suggested KFC and Christian let her know that we do have Fried Chicken on the menu, but she wants real KFC. Melissa suggested maybe that could be suggested for an outing in the future.

-Joyce Gusa asked about getting more eggs. Melissa let her know that that can be written in on her ticket. Joyce is concerned no one takes her order.

-It was suggested that we add liver and onions, and this inspired a discussion about not having liver and onions in a long time. Melissa asked each resident individually if they would like to see liver and onions and everyone present agreed.

-Christian let them know we will look at where we can add that to the new menu.

Next meeting – Date/Time: Wednesday, April 17th at 2:00pm.

Cecil McNally

March 6, 2024

3701 Peninsular Shores Drive

Grawn, Michigan 49637

To: Mary Marois

Chair Grand Traverse County DHHS Board

Mary,

It is with mixed feelings that I tender my resignation from the Grand Traverse County DHHS Board after serving almost 4 ½ years.

I joined the Board in November of 2019 just before Covid 19 struck and changed the landscape for The Grand Traverse Pavilions. The staff put in herculean efforts to protect the residents of the Pavilions and we were able to navigate Covid much more successfully than most facilities around the country.

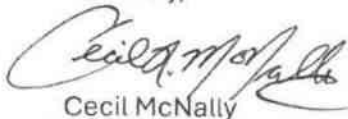
Coming out of covid we had many challenges facing the Pavilions. The long time CEO retired, the climate for staffing was difficult, the way we were reimbursed was turned upside down and the partnership that we created in starting PACE was past challenging.

As you are aware the last couple of years were spent in constant turmoil, endless challenges and meetings to work thru the issues.

At this point in time I feel that the Pavilions has reached the point where it can move forward to the future in a positive manner and allow someone else to step into my role on the Board. The Board and management can complete Strategic Planning and set the organization on a path of excellence for another 60 years of serving the community. The Pavilions has been and continues to be a gem in the community.

I would like to thank the staff of the Pavilions for their commitment to serving the residents and the community. I have enjoyed working with you, as well as Gordie LaPointe and Ralph Soffredine.

Sincerely,



Cecil McNally

CC: Rob Hentschel

TJ Andrews

GRAND TRAVERSE PAVILIONS
Service Excellence Award Program
February 2024

Date:	2/5/2024
Employee:	Chelsea Nash
Awarded for:	Assisting with a complicated wound VAC.
Position:	RN
Nominated by:	Sam Stinson

Date:	2/5/2024
Employee:	Jake Dean
Awarded for:	A residents family personally recognized you for the incredible care you provide. Thank you Jake! Your compassion helps families to feel like residents are well cared for a safe. That's an invaluable feeling.
Position:	RN
Nominated by:	Kristen Packard

Date:	2/12/2024
Employee:	Carrie Baldwin
Awarded for:	Coming in to help with therapy evaluations on her days off and volunteering for extra hours when we needed extra therapy staff on rehab.
Position:	Physical Therapist
Nominated by:	Kristen Semeyn

Date:	2/12/2024
Employee:	Rose Marinello
Awarded for:	Rose did an excellent job connecting with a family member on an individual level which made learning possible. A provider recognized Rose for finally breaking through to a family who has difficulty understanding Dementia. Her therapeutic communication improved the resident's quality of life by reducing the risk for polypharmacy and pill burden in a hospice resident. Thank you for being a Rockstar!!
Position:	RN
Nominated by:	Naomi Rode

Date:	2/19/2024
Employee:	Angela Monte de Ramos
Awarded for:	Recognizing that I was over whelmed and taking it upon herself to do my admission without hesitation, she definitely went above and beyond.
Position:	RN
Nominated by:	Carrie Wilder

Date:	2/19/2024
Employee:	Amanda Cunningham
Awarded for:	Following the resident pizza luncheon, Amanda stopped in the Aspen Dining Room and helped with clean-up of the tables and floors. Not sure where Amanda was heading to, but her taking the initiative to stop and help was greatly appreciated! Thank you so much!!
Position:	Housekeeper
Nominated by:	Kari Belanger

Date:	2/26/2024
Employee:	Daniel Malkowski
Awarded for:	Daniel came out to Willow from Dogwood on the morning of 2/24 and helped us with a gentleman that needed assistance. His positive attitude and willingness to help were greatly appreciated.
Position:	CNA
Nominated by:	Sandra Potrafke

Date:	2/26/2024
Employee:	Janine Armstrong
Awarded for:	Giving up her regular assignment for a float because it was the easier of 2. You always think about the team and how you can make a floats day easier. You are appreciated!
Position:	CNA
Nominated by:	Sam Stinson



Grand Traverse Pavilions

A COMMUNITY CARING FOR GENERATIONS

TO: Grand Traverse County Department of Health and Human Services Board

FROM: Gerard Bodalski 
CEO/Administrator

RE: February CEO/Administrator Report

***“Take your heart to work and ask the most and best of everybody else, too”
– Meryl Streep***

On February 2, Bodalski, Lindsey Dood, Finance Director and Clayton Wagatha, Community Relations and Volunteer Assistant, met with Serra Subaru. Serra generously committed to continuing as the title sponsor for Concerts on the Lawn, as well as being a Hole-In-One Sponsor at the upcoming golf outing.

On February 12, Bodalski met with County Administrator Nate Alger which led to meeting county executives at a luncheon on February 15.

ON February 27, Bodalski had a meet and greet with David Herbel, President and CEO of Leading Age.

Census

For the Skilled Nursing Facility, the average daily census as of March 27, 2024 is 164. Past census trends include February 2024 at 157, January 2024 at 150 and December 2023 at 144.

Throughout the month of February, the Skilled Nursing Facility had 61 admissions including re-admissions from Munson Medical Center, and 46 discharges. One rehab residents transfer upstairs for long term care.

For the Cottages, the average daily census as of March 27, 2024 is 55. Past census trends include February 2024 at 52, January 2024 at 54 and December 2023 at 52.

Nursing

There were 2 Facility Reported Incidents in February. All have been cleared without having to complete an onsite review.

Staffing

Recruitment is underway for the following open positions: CNAs; Universal Workers; Environmental Services; Licensed Nurses; Social Services; and Recreational Therapists.

Fifteen employees were hired in February: 2 Recreational Therapist; 2 Licensed Nurse; 5 Nurse Aide Students; 1 Residential Services Director; 4 Universal Workers and 1 Physical Therapist Assistant. We received 61 applications in February.

In February, there were 4 resignations and 1 retirement.

In February, 9 employee referrals were received.

As of March 13, we have 319 employees.

Environmental Services

On February 1, Tim Coggins, Environmental Services Director was notified by the county office that they had received a 911 call from someone regarding our light poles. A dog got his leash wrapped around a light pole on our grand lawn and got an electrical shock. The fire department came here to investigate. We discovered that the lighting circuit to the poles was ok, but the 120-volt outlet circuit was shorted to the poles somehow. We locked out the circuit and have contacted Martell Electric to investigate.

On February 6, Coggins and Cati Kujawski, Environmental Services Manager, met with DJ Kenney of Timeless Wood Floors, to look at the hardwood flooring on the second levels of Hawthorn and Evergreen cottages, and get a quote for refinishing those floors.

On February 9, Coggins met with Sam Cope of Elmer's Excavating to discuss rebuilding the two drain basins in the receiving parking lot, as well as vacuuming out the two drain basins at the Evergreen tunnel.

On February 12, 2024, Coggins and Kujawski met with Jeff Dembicky and Jake French of KONE Elevator to discuss our elevator service contracts. The current contracts with Otis Elevator expire in June 2025.

On February 12, Coggins met with Brad Stephenson of Story Roofing to discuss the Birch roofing project.

On February 13, Coggins and Kirk Mallow, Maintenance Tech, picked up a carpet cleaner from Cordia. Cordia had just had the carpet cleaner serviced, but decided to take it out of service and get a different machine that would be better for cleaning stairs. This machine will be valuable in cleaning the large common areas in the cottages.

On February 14, Nick Worsley of Modernistic Cleaning took air quality samples from Evergreen cottage in the common area outside rooms 005 and 006, room 108, and outdoors (for a baseline reading).

On February 15, Jeff Jacobs of Graham Field brought a Zenith 7200 bed to demo in our facility. This bed has a feature of configuring itself like a recliner, which may be useful in Rehab, as we get a lot of requests for recliners that the residents can sleep in.

On February 16, Coggins met with Jasen Fernsler of Summit Point Roofing to discuss the Birch roofing project.

On February 21, Coggins was informed that the new generator batteries are sealed lead acid batteries, and we can no longer take specific gravity readings of the electrolyte. Upon investigation, NFPA 110 allows a battery conductance test in lieu of specific gravity readings. A battery conductance test measures the cold cranking amp rating of the battery, which is a measure of starting capacity of the batteries. A battery meter was purchased and maintenance staff was inserviced on how to measure the batteries. Forms for weekly and monthly checks were updated to reflect the new process. The new batteries are rated at 1000 cold cranking amps, and our measurements are above 1200, indicating the batteries pass the test.

On February 26, Coggins received the air quality reports for Evergreen cottage from the samples collected on February 14. The air quality in room 108 is in the safe range, and the common area on the terrace level is elevated, but not urgent. We placed two of the ActivePure air purifiers in the terrace level.

On February 26, Barb Hoseit, Central Supply Clerk was reinstated in that position.

On February 26, at 3:13 PM, a resident pulled the fire alarm pull station at the Birch exit to the grand lawn. The alarm was silenced when we discovered it was a false alarm. The fire department responded and cleared the alarm panel. As a bonus, the fire department gave the Childcare kids a tour of the fire truck before leaving.

On February 26, Coggins was made aware of two residents who left to go the Eagles Club the previous weekend at Evergreen cottage. Two residents were outside walking together. One of the overnight staff members asked if the door sometimes does not latch. Coggins discussed this with Melissa Gomez, Residential Services Director, and asked if any of her staff have concerns, that I need to know about them. The door was inspected and was found to be working properly.

On February 28, Coggins received the fuel sample test results for the generator fuel. The total particulate count is elevated, so our supplier, Blarney Castle Oil, is investigating this with the testing lab.

Wellness Center

The Wellness Center saw the following patients this month: Medicare A: 24; Medicare Advantage Skilled: 42; Medicare B: Outpatient: 14; Medicare B: Inpatient: 17; Medicare B Advantage: Outpatient 36; Inpatient 9; Private Insurance: Outpatient: 16; Private Insurance: Inpatient:4; Work compensation: Outpatient: 0; Private pay: Outpatient: 0; Private pay: Inpatient: 0. Auto: Outpatient: 2; Auto: Inpatient:1.

Activities

Susan Eldred, CTRS and Guy Leffel, CTRS, started their employment at the Grand Traverse Pavilions on February 5 and February 12 respectively.

Kari Belanger and Linda Burton, Recreational Therapists, completed a total of 46 video chats over FaceTime or Google Duo.

Activities, Special Events and Outings that occurred in February included small group activities such as Bird Care; Card Games & Table Games (UNO, Skip-Bo); and Cooking & Baking - making and enjoying tater tots, oatmeal raisin cookies, Valentine's Cookies, Cherry Pie, Chili and Pistachio Pudding Cookies. Residents made bookmarks for the Traverse Area District Library from old greeting cards; helping fold the weekly Pavilions Post; and participated in exercise groups using feather dusters and balloon balls. Presidential Fun Facts and Cherry Pie were enjoyed on President's Day; morning trivia; jokes & funny stories; and coming up with as many words as possible that begin with the letter 'F' for February. Large group activities that were held included: Bingo, Bingo Store, Bowling, the Chili Cook-Off, Pizza Lunch Order-In, Popcorn Fridays & Movies, Tuesday Mocktails, and a Valentine's Day Social. Livestreaming of church services from Central United Methodist Church, New Hope Community Church and Trinity Lutheran Church, and Prayers & Message with Pastor Kent from West Bay Covenant was held, along with Catholic Mass with Father Joe, and Rosary & Holy Communion. Outings that residents signed up for were Lunch at Flap Jack Shack and Lunch & Gambling at Leelanau Sands Casino.

On February 15, a large Resident Council meeting for residents on all pavilions to come together to meet instead of having a meeting on each individual pavilion.

On February 26, Leffel introduced residents to various instruments and drums that are used in a drum circle.

Dietary

In the month of February, Dietary served homemade strawberry shortcake with our Valentine's Day lunch.

Dietary continues to address residents feedback from their "Let's Talk Food" meetings.

Happy Hour on every Tuesday began in February and has been a big success. Residents can choose from three non-alcoholic mocktails each week and can snack on a variety cheese and charcuterie.

Meal delivery times have improved. A Tray Cart Delivery Quality Assurance tool is being used to monitor each meal period.

Nursing

Page Views On Our Website	Jobs	CNA	CNA Class	LPN	RN	UW
23-Jan	1888	194	258	11	65	151
24-Jan	1539	540	300	85	347	305
Apps Received through Website		23-Jan	24-Jan	Hired	23-Jan	24-Jan
CNA		16	10	CNA	6	1
CNA Class		15	16	CNA Class	0	3
LPN		0	0	LPN	0	0
RN		7	3	RN	2	1
UW		0	9	UW	2	3

Page Views On Our Website	Jobs	CNA	CNA Class	LPN	RN	UW
23-Feb	1038	127	193	34	48	155
24-Feb	1301	236	201	101	227	312
Apps Received through Website		23-Feb	24-Feb	Hired	23-Feb	24-Feb
CNA		7	9	CNA	2	0
CNA Class		12	7	CNA Class	3	5
LPN		2	1	LPN	1	0
RN		4	3	RN	2	2
UW		0	10	UW	2	4

Page Views On Our Website	Jobs	CNA	CNA Class	LPN	RN	UW
23-Mar	1305	314	131	25	107	186
24-Mar	1376	390	149	48	295	208
Apps Received through Website		23-Mar	24-Mar	Hired	23-Mar	24-Mar
CNA		16	7	CNA	2	6
CNA Class		6	6	CNA Class	2	3
LPN		0	0	LPN	0	0
RN		4	3	RN	0	1
UW		0	10	UW	1	2

2024 March numbers are for the period March 1, 2024 - March 27, 2024

Goal Est. in Dec 2023: To hire at least 23 CNA's and 15 RN's. Plus an additional 5/month to cover turnover.

Since January we have hired 7 CNA's and enrolled another 11 individuals into our CNA Class. We have had 5 CNA's leave the organization in that period between SNF and Cottages, 2 retired, 2 left due to life circumstances, and 1 was ineligible to work. Resulting in a gain of 2 CNA's not including the 11 signed up to become certified. We have hired 4 RN's and lost 1 with no notice in that same period with a gain of 3.

We are at 8.6% of our goal of hiring 23 CNA's after turnover not including the applicants enrolled in the CNA Class. If all 11 receive their certification we will be at 56.5% of our goal for CNA's. We are at 20% of our goal to hire 15 RN's after the turnover since January.

Residential Services

Page Views On Our Website	Residential Services	Assisted Living	Independent Living	Respite Services	
23-Jan	75	370	42	48	
24-Jan	115	109	58	82	
Census Average (Rooms Occupied)		23-Jan	24-Jan	2023-2024 +/-	2024 Month from previous month (Dec 23) +/-
Totals		54	54	0	+2

Page Views On Our Website	Residential Services	Assisted Living	Independent Living	Respite Services	
23-Feb	71	340	28	42	
24-Feb	133	74	53	55	
Census Average (Rooms Occupied)		23-Feb	24-Feb	2023-2024 +/-	2024 Month from previous month (Jan 24) +/-
Totals		53	52	-1	-2

Page Views On Our Website	Residential Services	Assisted Living	Independent Living	Respite Services	
23-Mar	94	372	37	41	
24-Mar	131	81	55	19	
Census Average (Rooms Occupied)		23-Mar	24-Mar	2023-2024 +/-	2024 Month from previous month (Feb 24) +/-
Totals		53	55	+2	+3

2024 March numbers are for the period March 1, 2024 - March 27, 2024

Goal Established in December 2023 (Average census of 52 at that time): Increase census by at least 10 residents to get to at least 62 residents.

Since December our average census has increased by 3 rooms occupied at The Cottages with an average census of 55 rooms occupied as of March 27th. 30% to the goal of increasing the census by at least 10 and 7 away from the benchmark of having the census at 62. (Census average of rooms occupied was 52 in December 2023)

Marketing Total Spend

Year	Adult Day	Wellness Center	Cottage/SNF	Total
2018	12,580	17,896.33	47,309.41	77,786
2019	10,504.42	17,642	41,401.05	69,547.47
2020	3,824.81	18,845.49	19,561.96	42,232.26
2021	6,305.25	16,263.81	48,777.64	71,346.70
2022	0	0	17,925.36	17,925.36
2023	0	0	22,707	22,707
2024 Proposed spend	0	0	54,734.96	54,734.96

Cottage **March Activity**

"X" represents a resident name

Admissions:

X - 3/4/24 H004 transition to W107 3/8/24

X - 3/11/24 E107

X - 3/21/24 W109

Respite:

X - 2/29/24-3/21/24 W104 transitioned to LTC W109

X - 3/1/24- present W103, potential LTC transition

X - 3/6/24- 3/9/24 H107

X - 3/10/24- 3/17/24 W201

X - 3/13/24- present W100 potential LTC transition

X - 3/21/24- 3/31/24 W104

X - 3/23/24- 4/11/24 H108

Discharges:

X - 3/3/24 H001 (surgery, back as respite until next surgery)

X - 3/15/24 E204 (cost, moved in to Glen Eagle)

Tours:

3/11/24- Gathering information about funds

3/12/24- Potential move in, working with Alliance for senior housing

3/19/24- scheduling tour with sibling next month

3/25/24- Reschedule

3/25/24- Couple, getting back to me

3/26/24- Potential bed hold next week

Inquiries:

Currently I am receiving about 1-3 calls per day inquiring about the cost and care included in our Cottages.

I have received 3 calls this month inquiring about our currently closed Adult Day Service.

I have received many calls inquiring about respite. 2 to be scheduled in May and 1 in August.

GRAND TRAVERSE PAVILIONS MEMORANDUM

Financial Operations Report
February 2024

Grand Traverse Pavilions Combined

REVENUE:

The overall revenue for the Pavilions in February was \$2,399,572 resulting in a favorable budget variance of \$105,684. There are large favorable variances for the nursing home and large unfavorable variances for the cottages. There were no material non-recurring revenue items in February.

EXPENSES:

The total overall operating expenses for the Pavilions in February were \$2,591,773 resulting in an unfavorable variance to budget of \$326,446. The largest unfavorable variances relate to nurse wages.

Daily staffing controls have been implemented in nursing to monitor and manage ongoing staff costs to our budgeted hours per resident day.

NET INCOME/LOSS:

There was a net loss of \$192,201 from the combined programs of the Pavilions in February resulting in an unfavorable budget variance of \$220,762.

OPERATING CASH:

Total operating cash held by the County at month-end was \$4,134,542. There was a net decrease (less brought in than was spent) in overall cash of \$261,756 for the month.

In addition to incurring a loss, the following items also negatively impacted our cash position in February:

A bond interest payment of \$55,440
Repayment of previously adjusted QAS revenue of \$267,994

Other cash inflows and outlays were typical and can be seen in the Cash Flow Statement.

There are three payroll periods in March which will negatively impact cash by approximately \$700,000 in March compared to February.

We have added a report projecting our cash position at year end relative to budget if our current income and spending continues without adjustment to

budget. I calculate GTP would end the year with a cash balance of \$5.88M, \$2.327M lower than expected.

VOUCHERS:

Purchase orders, invoices, checks written, and supporting documentation reviewed for voucher numbers 5516-5523 for the month of February and were in order without exception.

Grand Traverse Medical Care

REVENUE:

The census for February averaged 157 residents which was twelve above the budgeted census and seven more than the prior month. Private pay census was three more than budget, Medicare was four above, Medicaid was nine above and Hospice was four below the budgeted census. Nine of the private pay residents are in the process of applying for Medicaid. Total resident revenue was \$1,973,509 resulting in a \$144,345 favorable budget variance. The occupancy for February was 66% of licensed beds and 86% of available beds.

Other revenue was \$211,951 on a budget of \$133,395 for a favorable variance of \$78,556 for the month.

Total revenue was \$222,901 more than budgeted for the month.

We continue to explore offering an Institutional Special Needs Plan (as outlined in the strategic plan and the March edition of the MCMCFC "Compass") to reduce hospitalizations and Emergency Room visitations for long term residents, improve resident care, provide flexibility for providing supplemental therapy, improve QM measures and add significant revenue to the organization.

EXPENSES:

Operating Expenses were \$306,743 more than budgeted for the month. When adjusted for the higher than budgeted occupancy that variance is reduced to \$140,855. Nursing onboarding costs accounted for approximately \$35,000 of that amount. A person centric orientation process has now been implemented where each new hire will be evaluated to ensure no time is overspent but that enough time is spent to maximize retention efforts. Nursing Administration is staffed ahead to accommodate 165 residents which we are approaching in March. Scheduling has moved to staffing more of our budgeted staffing on the evening shifts which is costing approximately \$56,000 per month. In addition, one evening nurse position has been added to the schedule.

NET INCOME/LOSS:

Grand Traverse Medical Care produced a net loss of \$119,231 for the month, which was \$83,842 worse than budgeted.

RECEIVABLES:

Our Days Revenue Outstanding (“DRO”) (before allowances) is 56 days as of 2/29/2024. This is the same as of 1/31/24. Our goal for 2024 is reduce that number to 45 days.

The total receivables were up \$152,573 during February. Most of the problems with the software transition for Outpatient billing have been resolved. Nine residents who are private pay are in the process of applying for Medicaid. This is down two from January. No payment was received for them in February which represents \$108,000 in revenue not being collected currently. Our most significant hospice payer has experienced personnel transitions, and we are behind \$145,000 in collections due to that delay. Should be resolved in March.

Even with these challenges,92% of the prior month revenue was collected in February.

During the search process to replace the retiring members of the business office it has come to our attention that most of the other MCF’s are utilizing at least two billers. All are smaller and most do not have Outpatient clinics or assisted living facilities to bill for. The Pavilions has benefited greatly from the long tenure of the existing staff that will be extremely difficult to replace.

The Cottages

REVENUE:

Total revenue of \$235,512 generated a \$95,817 unfavorable variance to the budget. The average census for the Cottages-Assisted Living was 49 apartments during the month (9 below budget), representing 64% occupancy. There were 35 days of overnight respite provided during the month (7 less than the prior month). Hawthorn Lofts-Independent Living average census was 1 resident (CEO/Administrator) per day for 33% occupancy.

There are other factors contributing to lower than budgeted revenue in addition to lower than budgeted occupancy:

Willow rates were reduced below what was budgeted.

We are caring for ten residents who are either PACE North or Medicaid Waiver participants who pay less than our budgeted rates.

Charge capture for personal services revenue has not being effectively implemented.

EXPENSES:

Expenses for February (before depreciation) were \$285,160, which was above the budgeted amount by \$41,102 for an unfavorable variance. This was an increase in expenses of \$15,249 from the prior month including \$6,000 in direct

care staffing and about \$8,500 in administrative staffing due to the change over in leadership during February.

NET INCOME/LOSS:

The program had a net loss for the month of \$72,970 resulting in an unfavorable variance of \$136,920.

Unassigned Fund Balance

Approved 2024 Operating Budget	\$ 28.7M
Unassigned Fund Balance Target Percentage	20%
Unassigned Fund Balance Target Amount	\$5.7M
Current Unassigned Fund Balance*	\$4.1M
Current Fund Balance as a percentage of Operating Budget	14%
Amount Available Above/ (Below) Target	(\$1.6)M

*Fund balance is different from a cash balance as it includes other assets and is net of current liabilities. Those items do not generally change significantly so we are reporting here on the cash balance amount. The policy requires a review of the actual fund balance annually.

Grand Traverse Pavilions Combined Income Statement
Projected to year end with cash flow estimate
Assuming no increased census or cost control

	Budget 2024	Actual to 29-Feb-24	Actual Feb 2024 YTD Annualized	Variance
Service Revenue	27,072,414	4,472,249	27,280,719	208,305
Other Revenue	1,673,103	358,269	2,149,614	476,511
Total Revenue	28,745,517	4,830,518	29,430,333	684,816
Salaries & Wages	15,222,252	2,847,191	17,367,865	(2,145,613)
Benefits	4,133,327	699,140	4,194,840	(61,513)
Other Operating Expenses	7,318,174	1,382,510	8,433,311	(1,115,137)
Interest Expense	351,267	59,221	355,326	(4,059)
Depreciation	1,151,287	191,881	1,151,287	-
Total Operating Expenses	28,176,306	5,179,943	31,502,629	(3,326,323)
Net Operating Income	569,211	(349,425)	(2,072,296)	(2,641,507)
Plus Depreciation and amortization	1,151,287	192,966	1,151,287	-
Accounts Receivable		(270,125)	(200,000)	(200,000)
Prepaid Expenses		(65,605)	-	-
Accounts Payable		252,235	-	-
ProviderTaxes Payable		(229,867)	(229,867)	(229,867)
Medicaid audit reserve		20,000	120,000	120,000
QAS Payable		(267,994)	-	-
QMI Receivable		78,943	-	-
Grants Receivable		(6,931)	(10,000)	(10,000)
Due from Pace North		331	-	-
Due from Foundation		(120)	-	-
Medicaid pass through wages		14,749	(30,000)	(30,000)
Accrued payroll and other		(126,115)	-	-
QAS Receivable		(14,349)	(154,000)	(154,000)
Less Capital Purchases	(405,000)	-	(175,000)	230,000
Less Debt Payments	(700,000)	(215,000)	(700,000)	-
Cash flow	615,498	(986,307)	(2,299,876)	(2,915,374)
Non recurring items				
Plus Employee Retention Credit	7,000,000	6,970,430	6,970,430	(29,570)
Plus Medicaid Settlements	7,000,000	3,763,658	6,721,521	(278,479)
Less Deficit to County	(6,400,000)	(5,503,827)	(5,503,827)	896,173
Ending Cash Position	8,215,498	4,243,954	5,888,248	(2,327,250)

Date: Mar 20, 2024
 Time: 14:14:38 EDT
 User: Lindsey Dood

**Grand Traverse Pavilions
 Combined Income Statement
 2/1/2024 to 2/29/2024**

Include Adjustment Periods: NO Include Closing Periods: NO
 Included: Grand Traverse Pavilions - AL, Grand Traverse Pavilions - Outpatient, Grand Traverse Pavilions - SNF

	CURRENT PERIOD			PRIOR PERIOD			YEAR TO DATE		
	Actual \$	Budget \$	Var \$	Actual \$	Budget \$	Var \$	Actual \$	Budget \$	Var \$
Service Revenue	2,218,644	2,159,574	59,070	2,253,605	2,288,188	(34,583)	4,472,249	4,447,762	24,487
Other Revenue	180,928	134,314	46,613	177,341	141,129	36,213	358,269	275,443	82,826
Total Revenue	2,399,572	2,293,888	105,684	2,430,947	2,429,317	1,629	4,830,518	4,723,205	107,313
Salaries & Wages	1,442,563	1,177,610	(264,953)	1,404,627	1,258,825	(145,803)	2,847,191	2,436,435	(410,756)
Benefits	352,363	333,700	(18,663)	346,777	348,025	1,248	699,140	681,725	(17,415)
Other Operating Expenses	670,747	630,244	(40,503)	711,763	646,627	(66,136)	1,382,510	1,275,871	(106,639)
Interest Expense	30,159	27,833	2,327	29,062	29,752	(690)	59,221	57,585	1,637
Depreciation	95,941	95,941	0	95,941	95,941	0	191,881	191,881	0
Total Operating Expenses	2,591,773	2,265,328	(326,446)	2,588,170	2,378,169	(210,001)	5,179,944	4,643,497	(536,447)
Net Operating Income	(192,201)	28,561	(220,762)	(157,224)	51,148	(208,372)	(349,425)	79,708	(429,133)

Grand Traverse Pavilions
 SNF Income Statement
 2/1/2024 to 2/29/2024

Include Adjustment Periods: NO Include Closing Periods: NO
 Included: Grand Traverse Pavilions - AL, Grand Traverse Pavilions - Outpatient, Grand Traverse Pavilions - SNF

	CURRENT PERIOD						PRIOR PERIOD						YEAR TO DATE					
	Actual \$	Budget \$	Var \$	Actual / Day	Budget / Day	Var / Day	Actual \$	Budget \$	Var \$	Actual / Day	Budget / Day	Var / Day	Actual \$	Budget \$	Var \$	Actual / Day	Budget / Day	Var / Day
SNF Resident Revenue																		
Inpatient Revenue																		
Medicare Part A	174,394	297,742	(123,348)	571.78	684.46	(112.68)	186,918	318,276	(131,360)	596.13	684.46	(88.34)	341,309	616,018	(274,709)	583.43	684.46	(101.03)
Medicare Advantage	279,535	118,575	160,960	679.95	408.88	171.07	282,632	126,753	135,879	569.70	408.88	160.82	542,166	245,328	296,839	574.94	408.88	166.06
Medicaid	1,139,139	972,355	166,785	374.47	376.74	(2.27)	1,107,777	1,039,414	68,364	374.25	376.74	(2.49)	2,246,916	2,011,768	235,148	374.36	376.74	(2.37)
Hospice	110,457	161,667	(51,210)	436.59	428.83	7.76	105,218	172,817	(67,598)	436.59	428.83	7.76	215,675	334,484	(118,808)	436.59	428.83	7.76
Private Pay	193,630	214,717	(21,087)	415.51	411.34	4.18	289,797	229,525	60,272	416.38	411.34	5.04	483,427	444,243	39,185	416.03	411.34	4.69
Medicare Part B	9,335	2,751	6,584	2.05	0.65	1.40	15,941	2,841	13,001	3.44	0.65	2.78	25,276	5,691	19,584	2.75	0.65	2.10
TOTAL Inpatient Revenue	1,906,489	1,767,807	138,682	419.19	420.41	(1.21)	1,948,281	1,889,725	58,556	420.07	420.41	(0.34)	3,854,771	3,657,532	197,239	419.64	420.41	(0.77)
Outpatient																		
Physical Therapy	42,521	57,637	(15,116)	9.36	13.71	(4.36)	38,957	60,760	(21,804)	8.40	13.52	(5.12)	81,477	118,397	(36,920)	8.87	13.81	(4.74)
Occupational Therapy	6,249	0	6,249	1.37	0.00	1.37	6,735	0	6,735	1.45	0.00	1.45	12,984	0	12,984	1.41	0.00	1.41
Speech Therapy	14,468	0	14,468	3.18	0.00	3.18	11,327	0	11,327	2.44	0.00	2.44	25,795	0	25,795	2.81	0.00	2.81
Wellness	3,782	3,720	62	0.83	0.88	(0.05)	3,340	3,720	(380)	0.72	0.83	(0.11)	7,122	7,440	(318)	0.78	0.86	(0.08)
TOTAL Outpatient	67,020	61,357	5,663	14.74	14.59	0.14	60,358	64,480	(4,122)	13.01	14.34	(1.33)	127,378	125,837	1,541	13.87	14.46	(0.60)
TOTAL SNF Resident Revenue	1,973,509	1,829,164	144,345	433.93	435.00	(1.07)	2,008,639	1,954,205	54,434	433.08	434.75	(1.67)	3,982,149	3,783,369	198,779	433.50	434.87	(1.37)
SNF Other Revenue																		
Revenue - Child Day Care	9,756	8,709	1,047	2.15	2.07	0.07	8,978	9,309	(331)	1.94	2.07	(0.14)	18,734	18,018	716	2.04	2.07	(0.03)
Childcare Lunches	372	312	60	0.08	0.07	0.01	334	334	0	0.07	0.07	0.00	706	646	60	0.08	0.07	0.00
Vending Machine Sales	371	269	103	0.08	0.06	0.02	453	269	185	0.10	0.06	0.04	825	537	288	0.09	0.06	0.03
Rental Income	0	208	(208)	0.00	0.05	(0.05)	317	206	111	0.07	0.05	0.02	317	412	(95)	0.03	0.05	(0.01)
Interest Income	0	1,000	(1,000)	0.00	0.24	(0.24)	0	1,000	(1,000)	0.00	0.22	(0.22)	0	2,000	(2,000)	0.00	0.23	(0.23)
DCW Wage Reimbursement	68,306	40,000	28,306	15.02	9.51	5.51	69,186	40,000	29,186	14.92	8.90	6.02	137,492	80,000	57,492	14.97	9.20	5.77
Copy Revenue	0	10	(10)	0.00	0.00	0.00	249	10	239	0.05	0.00	0.05	249	20	229	0.03	0.00	0.02
Gamishment Fees	0	30	(30)	0.00	0.01	(0.01)	0	30	(30)	0.00	0.01	(0.01)	0	60	(60)	0.00	0.01	(0.01)
Scrap Sales	0	30	(30)	0.00	0.01	(0.01)	0	30	(30)	0.00	0.01	(0.01)	0	60	(60)	0.00	0.01	(0.01)
Exp Reimbursements	101	0	101	0.02	0.00	0.02	0	0	0	0.00	0.00	0.00	101	0	101	0.01	0.00	0.01
Misc Income	1,010	682	328	0.22	0.16	0.06	343	682	(339)	0.07	0.15	(0.08)	1,353	1,364	(11)	0.15	0.16	(0.01)
Recruitment Grant Income	6,931	0	6,931	1.52	0.00	1.52	0	0	0	0.00	0.00	0.00	6,931	0	6,931	0.75	0.00	0.75
QAS Income	161,510	145,204	16,306	35.51	34.53	0.98	163,936	155,218	8,718	35.35	34.53	0.81	325,445	300,421	25,024	35.43	34.53	0.90
QMI Income	26,314	34,524	(8,209)	5.79	8.21	(2.42)	26,314	36,905	(10,590)	5.67	8.21	(2.54)	52,629	71,428	(18,799)	5.73	8.21	(2.48)
Inter-Company Charges	21,400	0	21,400	4.71	0.00	4.71	21,400	0	21,400	4.61	0.00	4.61	42,800	0	42,800	4.68	0.00	4.68
Bad Debt Expenses	(7,500)	(7,500)	0	(1.65)	(1.78)	0.13	(7,500)	(7,500)	0	(1.62)	(1.67)	0.05	(15,000)	(15,000)	0	(1.63)	(1.72)	0.09
Provider Tax Expenses-QAS	(67,941)	(80,571)	12,630	(14.94)	(19.16)	4.22	(67,941)	(86,128)	18,187	(14.85)	(19.16)	4.51	(135,882)	(166,699)	30,817	(14.79)	(19.16)	4.37
Provider Tax Expenses-QMI	(8,681)	(9,508)	827	(1.91)	(2.26)	0.35	(8,681)	(10,164)	1,483	(1.87)	(2.26)	0.39	(17,363)	(19,672)	2,309	(1.89)	(2.26)	0.37
TOTAL SNF Other Revenue	211,951	133,395	78,556	45.60	31.72	14.88	207,389	140,200	67,189	44.72	31.19	13.52	419,339	273,595	145,744	45.65	31.45	14.20
Total Revenue	2,185,460	1,962,559	222,901	480.53	466.72	53.01	2,216,028	2,094,405	121,623	477.80	465.94	27.06	4,401,488	4,056,964	344,524	479.15	466.32	39.80
SNF Operating Expenses																		
Nursing																		
Salary & Wages - RN	214,197	142,222	(71,975)	47.10	33.82	(13.27)	207,986	152,030	(55,956)	44.84	33.82	(11.02)	422,183	294,252	(127,931)	45.86	33.82	(12.14)
Salary & Wages - LPN	94,360	85,733	(8,647)	20.75	20.39	(0.36)	109,347	91,846	(17,701)	23.58	20.39	(3.19)	203,727	177,379	(26,348)	22.18	20.39	(1.79)
Salary & Wages - CNA	412,903	344,642	(68,262)	90.79	81.96	(8.83)	404,717	368,410	(36,307)	87.26	81.96	(5.30)	817,620	713,052	(104,568)	89.01	81.96	(7.05)

Grand Traverse Pavllions
 SNF Income Statement
 2/1/2024 to 2/29/2024

	CURRENT PERIOD						PRIOR PERIOD						YEAR TO DATE					
	Actual	Budget	Var	Actual	Budget	Day Var / Day	Actual	Budget	Var	Actual	Budget	Day Var / Day	Actual	Budget	Var	Actual	Budget	Day Var / Day
Nursing (con't)																		
Salary & Wages - UW SNF	8,594	11,322	2,728	1.89	2.69	0.80	24,863	12,103	(12,560)	5.32	2.69	(2.63)	33,257	23,425	(9,832)	3.62	2.69	(0.93)
Longevity - RN	725	689	(36)	0.16	0.16	0.00	725	737	12	0.16	0.16	0.01	1,450	1,426	(24)	0.16	0.16	0.01
Longevity - LPN	450	428	(22)	0.10	0.10	0.00	450	457	7	0.10	0.10	0.00	900	885	(15)	0.10	0.10	0.00
Longevity - GNA	1,625	1,545	(80)	0.36	0.37	0.01	1,625	1,652	27	0.35	0.37	0.02	3,250	3,197	(53)	0.35	0.37	0.01
FICA - Nursing	48,400	45,933	(2,467)	10.64	10.92	0.28	53,514	49,101	(4,413)	11.54	10.92	(0.61)	101,914	95,034	(6,880)	11.09	10.92	(0.17)
Workers Comp - Nursing	8,426	6,649	(1,777)	1.85	1.58	(0.27)	837	7,108	6,271	0.18	1.58	1.40	9,263	13,757	4,494	1.01	1.58	0.57
Unemployment Expenses	0	8,447	8,447	0.00	2.01	2.01	0	8,447	8,447	0.00	1.88	1.88	0	16,893	16,893	0.00	1.94	1.94
MERS DB - Nursing	31,939	30,439	(1,500)	7.02	7.24	0.22	31,939	32,538	599	6.89	7.24	0.35	63,878	62,977	(901)	6.95	7.24	0.28
MERS DC: Nursing	11,802	11,064	(738)	2.55	2.63	0.08	11,980	11,827	(152)	2.58	2.63	0.05	23,582	22,891	(690)	2.57	2.63	0.06
Health Ins - Nursing	63,611	60,820	(2,791)	13.99	14.46	0.48	82,289	60,820	(1,469)	13.43	13.53	0.10	125,900	121,639	(4,260)	13.71	13.98	0.28
Health Ins - Retirees Nursing	5,517	5,846	329	1.21	1.39	0.18	5,517	5,846	329	1.19	1.30	0.11	11,034	11,692	658	1.20	1.34	0.14
Dental Ins - Nursing	4,330	4,292	(38)	0.95	1.02	0.07	4,156	4,292	136	0.90	0.95	0.06	8,486	8,584	98	0.92	0.99	0.06
Uniforms - Nursing	1,005	1,217	212	0.22	0.29	0.07	0	1,217	1,217	0.00	0.27	0.27	1,005	2,434	1,429	0.11	0.28	0.17
Small Equipment	5,276	5,058	(218)	1.16	1.20	0.04	2,763	5,407	2,644	0.60	1.20	0.61	8,039	10,465	2,426	0.88	1.20	0.33
Nursing Supplies	20,452	14,963	(5,489)	4.50	3.56	(0.94)	19,422	15,995	(3,428)	4.19	3.56	(0.63)	39,874	30,957	(8,917)	4.34	3.56	(0.78)
Briefs	5,244	4,758	(486)	1.15	1.13	(0.02)	7,509	5,087	(2,423)	1.62	1.13	(0.49)	12,753	9,845	(2,908)	1.39	1.13	(0.26)
Stock Meds	3,110	1,329	(1,781)	0.68	0.32	(0.37)	1,094	1,420	327	0.24	0.32	0.08	4,204	2,749	(1,455)	0.46	0.32	(0.14)
IV Supplies	9,452	2,173	(7,279)	2.08	0.52	(1.56)	0	2,323	2,323	0.00	0.52	0.52	9,452	4,498	(4,954)	1.03	0.52	(0.51)
Special Equipment Rental	0	134	134	0.00	0.03	0.03	0	144	144	0.00	0.03	0.03	0	278	278	0.00	0.03	0.03
Non-Legend Drugs	(3,820)	441	4,262	(0.84)	0.10	0.94	6,373	472	(5,902)	1.37	0.10	(1.27)	2,553	913	(1,640)	0.28	0.10	(0.17)
Professional Services - Medic	3,520	3,580	70	0.77	0.55	0.08	3,520	3,590	70	0.76	0.80	0.04	7,040	7,181	141	0.77	0.83	0.06
Agency Nurse Staffing	23,796	28,525	4,729	5.23	6.78	1.55	27,993	30,492	2,498	6.04	6.78	0.75	51,789	59,016	7,227	5.64	6.78	1.15
Building Repairs-Resident Roo	125	3,527	3,402	0.03	0.84	0.81	679	3,527	2,848	0.15	0.78	0.64	804	7,054	6,250	0.09	0.81	0.72
Equipment Repairs	8,525	1,449	(7,076)	1.87	0.34	(1.53)	1,588	1,449	(117)	0.34	0.32	(0.02)	10,091	2,899	(7,193)	1.10	0.33	(0.77)
Education & Training - Nursing	75	266	191	0.02	0.06	0.05	475	266	(209)	0.10	0.06	(0.04)	550	531	(19)	0.08	0.06	0.00
Med Waste:Nursing-Medical Care	1,962	1,584	(378)	0.43	0.38	(0.05)	1,863	1,584	(279)	0.40	0.35	(0.05)	3,825	3,168	(658)	0.42	0.36	(0.05)
Resident Loss Replacement	0	18	18	0.00	0.00	0.00	0	18	18	0.00	0.00	0.00	0	37	37	0.00	0.00	0.00
TOTAL Nursing	985,422	829,104	(166,318)	216.67	197.17	(19.50)	993,003	880,004	(112,998)	214.10	195.77	(18.33)	1,973,425	1,709,109	(269,316)	216.37	196.46	(18.92)
Nurse Administration																		
Salary & Wages - Nursing Admin	129,388	83,288	(46,100)	28.45	19.81	(8.64)	110,448	89,032	(21,416)	23.81	19.81	(4.01)	239,836	172,320	(67,516)	26.11	19.81	(6.30)
Longevity-Nursing Admin	1,115	1,060	(55)	0.25	0.25	0.01	1,115	1,133	18	0.24	0.25	0.01	2,230	2,193	(37)	0.24	0.25	0.01
FICA - Nursing Admin	13,757	6,247	(7,511)	3.02	1.49	(1.54)	8,940	6,677	(2,262)	1.93	1.49	(0.44)	22,697	12,924	(9,773)	2.47	1.49	(0.99)
Workers Comp - Nurse Admin	60	58	(2)	0.01	0.01	0.00	60	62	2	0.01	0.01	0.00	120	120	0	0.01	0.01	0.00
MERS DB - Nursing Admin	14,407	13,899	(709)	3.17	3.28	0.09	14,407	14,643	236	3.11	3.26	0.15	28,815	28,342	(472)	3.14	3.26	0.12
MERS DC: Nurse Administration	385	1,058	672	0.08	0.25	0.17	102	1,131	1,029	0.02	0.25	0.23	487	2,188	1,701	0.05	0.25	0.20
Nurse Admin Consulting	7,113	11,100	3,987	1.56	2.64	1.08	4,637	11,100	6,463	1.00	2.47	1.47	11,750	22,200	10,450	1.28	2.55	1.27
TOTAL Nurse Administration	166,226	116,609	(49,716)	36.55	27.71	(8.84)	139,709	123,779	(15,930)	30.12	27.54	(2.59)	305,935	240,288	(65,646)	33.30	27.62	(5.69)
TOTAL Nursing	1,151,648	945,614	(206,034)	253.22	224.88	(28.34)	1,132,712	1,003,783	(128,929)	244.22	223.31	(20.91)	2,284,360	1,949,397	(334,962)	248.68	224.07	(24.61)
Administrative																		
Salary & Wages - Admin	55,982	37,966	(18,017)	12.31	9.03	(3.28)	52,752	40,584	(12,168)	11.37	9.03	(2.35)	108,734	78,549	(30,185)	11.84	9.03	(2.81)
Longevity - Admin	390	371	(19)	0.09	0.09	0.00	390	396	6	0.08	0.09	0.00	780	767	(13)	0.08	0.09	0.00
FICA - Admin	3,654	2,841	(813)	0.80	0.68	(0.13)	4,178	3,037	(1,141)	0.80	0.68	(0.23)	7,832	5,878	(1,954)	0.85	0.68	(0.18)
Workers Comp - Admin	40	39	(1)	0.01	0.01	0.00	40	41	1	0.01	0.01	0.00	80	80	0	0.01	0.01	0.00
MERS - Administration	9,159	8,709	(450)	2.01	2.07	0.08	9,159	9,310	150	1.97	2.07	0.10	18,319	18,019	(300)	1.99	2.07	0.08
MERS DC:Administration	851	937	86	0.19	0.22	0.04	298	1,002	704	0.06	0.22	0.16	1,149	1,939	790	0.13	0.22	0.10
Health Ins - Administration	5,528	7,231	1,703	1.22	1.72	0.50	7,321	7,231	(90)	1.58	1.61	0.03	12,848	14,462	1,614	1.40	1.66	0.26
Dental Ins - Administration	273	312	39	0.06	0.07	0.01	355	312	(43)	0.08	0.07	(0.01)	628	624	(4)	0.07	0.07	0.00

Grand Traverse Pavillions
 SNF Income Statement
 2/1/2024 to 2/29/2024

	CURRENT PERIOD						PRIOR PERIOD						YEAR TO DATE					
	Actual	Budget	Var	Actual / Day	Budget / Day	Var / Day	Actual	Budget	Var	Actual / Day	Budget / Day	Var / Day	Actual	Budget	Var	Actual / Day	Budget / Day	Var / Day
Administrative (con't)																		
Contract Services	3,344	3,218	(126)	0.74	0.77	0.03	68,652	3,218 (65,434)	14.80	0.72	(14.09)		71,996	6,437 (65,560)	7.84	0.74	(7.10)	
Contract Svcs-Security	223	74	(149)	0.05	0.02	(0.03)	0	74 74	0.00	0.02	0.02		223	147 (76)	0.02	0.02	(0.01)	
Professional Services - Admin	0	3,400	3,400	0.00	0.81	0.81	0	3,400 3,400	0.00	0.76	0.76		0	6,800 6,800	0.00	0.78	0.78	
Legal Consultants	2,533	12,500	9,968	0.56	2.97	2.42	14,938	12,500 (2,437)	3.22	2.78	(0.44)		17,470	25,000 7,530	1.90	2.87	0.97	
Dues & Memberships	0	3,333	3,333	0.00	0.79	0.79	4,451	3,333 (1,118)	0.98	0.74	(0.22)		4,451	6,867 2,216	0.48	0.77	0.28	
License & Fees	0	583	583	0.00	0.14	0.14	0	583 583	0.00	0.13	0.13		0	1,167 1,167	0.00	0.13	0.13	
Subscriptions	0	6	6	0.00	0.00	0.00	0	6 6	0.00	0.00	0.00		0	12 12	0.00	0.00	0.00	
Education & Training - Admin	0	100	100	0.00	0.02	0.02	0	100 100	0.00	0.02	0.02		0	201 201	0.00	0.02	0.02	
Travel	0	26	26	0.00	0.01	0.01	0	26 26	0.00	0.01	0.01		0	53 53	0.00	0.01	0.01	
Board Meeting Expenses	0	4	4	0.00	0.00	0.00	0	4 4	0.00	0.00	0.00		0	8 8	0.00	0.00	0.00	
Miscellaneous Expenses	336	48	(288)	0.07	0.01	(0.06)	0	48 48	0.00	0.01	0.01		336	96 (240)	0.04	0.01	(0.03)	
TOTAL Administrative	82,313	81,699	(614)	18.10	19.43	1.33	162,535	85,207 (77,328)	35.04	18.96	(16.09)		244,848	166,906 (77,942)	26.65	19.18	(7.47)	
Finance																		
Salary & Wages - Financial Ma	23,198	21,058	(2,140)	5.10	5.01	(0.09)	21,648	22,511 863	4.67	5.01	0.34		44,846	43,569 (1,277)	4.88	5.01	0.13	
Longevity - Financial Mgt	235	223	(12)	0.05	0.05	0.00	235	239 4	0.05	0.05	0.00		470	462 (8)	0.05	0.05	0.00	
FICA - Fin Mgmt	1,773	1,579	(194)	0.39	0.38	(0.01)	1,520	1,688 168	0.33	0.38	0.05		3,293	3,288 (5)	0.36	0.38	0.02	
Workers Comp - Fin Mgmt	15	15	0	0.00	0.00	0.00	15	18 1	0.00	0.00	0.00		30	30 0	0.00	0.00	0.00	
MERS DB - Financial Management	2,511	2,388	(124)	0.55	0.57	0.02	2,511	2,552 41	0.54	0.57	0.03		5,022	4,940 (82)	0.55	0.57	0.02	
MERS DC:Financial Management	231	441	210	0.05	0.10	0.05	304	471 167	0.07	0.10	0.04		534	912 377	0.06	0.10	0.05	
Health Ins - Financial Mgmt	996	1,005	9	0.22	0.24	0.02	996	1,005 9	0.21	0.22	0.01		1,993	2,011 18	0.22	0.23	0.01	
Dental Ins - Financial Mgmt	92	131	39	0.02	0.03	0.01	172	131 (41)	0.04	0.03	(0.01)		264	261 (3)	0.03	0.03	0.00	
Office Supplies	2,324	1,329	(995)	0.51	0.32	(0.19)	2,452	1,421 (1,031)	0.53	0.32	(0.21)		4,776	2,750 (2,026)	0.52	0.32	(0.20)	
Copy Supplies	772	613	(159)	0.17	0.15	(0.02)	4,120	655 (3,465)	0.89	0.15	(0.74)		4,892	1,287 (3,605)	0.53	0.15	(0.39)	
Computer Supplies	2,508	3,575	1,067	0.55	0.85	0.30	742	3,575 2,833	0.16	0.80	0.64		3,250	7,149 3,899	0.35	0.82	0.47	
Postage	944	843	(101)	0.21	0.20	(0.01)	266	901 635	0.06	0.20	0.14		1,210	1,744 534	0.13	0.20	0.07	
Small Equipment - IT	8,050	1,458	(7,192)	1.90	0.35	(1.56)	4,408	1,558 (2,850)	0.95	0.35	(0.60)		13,058	3,016 (10,042)	1.42	0.35	(1.07)	
Audit Expenses	0	0	0	0.00	0.00	0.00	0	2,900 2,900	0.00	0.65	0.65		0	2,900 2,900	0.00	0.33	0.33	
IT Consultants	3,428	3,457	29	0.75	0.82	0.07	1,988	3,457 1,470	0.43	0.77	0.34		5,418	6,914 1,496	0.59	0.79	0.21	
Printing & Blinding	133	447	315	0.03	0.11	0.08	1,265	447 (818)	0.27	0.10	(0.17)		1,398	895 (503)	0.15	0.10	(0.05)	
Data Processing	1,566	1,638	72	0.34	0.38	0.05	1,232	1,638 407	0.27	0.38	0.10		2,798	3,277 479	0.30	0.38	0.07	
Maintenance Agreements Softwa	35,035	24,310	(10,725)	7.70	5.78	(1.92)	14,514	24,310 9,796	3.13	5.41	2.28		49,548	48,620 (928)	5.38	5.59	0.19	
Communication Equip Repairs	4,150	2,597	(1,553)	0.91	0.62	(0.30)	232	2,597 2,364	0.05	0.58	0.53		4,382	5,193 811	0.48	0.60	0.12	
Education & Training - Fin Mgt	199	155	(44)	0.04	0.04	(0.01)	0	155 155	0.00	0.03	0.03		199	311 112	0.02	0.04	0.01	
Other Insurance	25,374	25,000	(374)	5.58	5.95	0.37	25,374	25,000 (374)	5.47	5.56	0.09		50,749	50,000 (749)	5.52	5.75	0.22	
Telephone-Snf	4,905	5,000	95	1.08	1.19	0.11	5,792	5,000 (792)	1.25	1.11	(0.14)		10,697	10,000 (697)	1.16	1.15	(0.02)	
Internet	5,527	2,500	(3,027)	1.22	0.59	(0.62)	1,463	2,500 1,037	0.32	0.56	0.24		6,990	5,000 (1,990)	0.76	0.57	(0.19)	
Cellular Phone	2,652	1,126	(1,526)	0.58	0.27	(0.32)	4,437	1,126 (3,311)	0.96	0.25	(0.71)		7,090	2,252 (4,838)	0.77	0.26	(0.51)	
Television - SNF	2,104	2,387	283	0.46	0.57	0.10	2,009	2,387 378	0.43	0.53	0.10		4,113	4,774 661	0.45	0.55	0.10	
Bond Interest Expense	25,418	23,792	(1,625)	5.59	5.66	0.07	24,728	25,432 704	5.33	5.66	0.33		50,144	49,224 (920)	5.48	5.66	0.20	
Bank Charges	2,744	2,432	(313)	0.60	0.58	(0.03)	3,192	2,432 (761)	0.68	0.54	(0.15)		5,937	4,863 (1,073)	0.65	0.56	(0.09)	
TOTAL Finance	157,484	129,498	(27,986)	34.63	30.80	(3.83)	125,616	136,104 10,488	27.08	30.28	3.19		283,100	266,602 (17,498)	30.82	30.53	(0.29)	
Human Resources																		
Salary & Wages - Human Resour	17,849	15,133	(2,516)	3.88	3.60	(0.28)	18,192	16,177 (2,014)	3.92	3.60	(0.32)		35,841	31,311 (4,530)	3.90	3.80	(0.30)	
Longevity - Human Resources	230	218	(11)	0.05	0.05	0.00	230	234 4	0.05	0.05	0.00		460	452 (8)	0.05	0.05	0.00	
FICA - Human Res	1,356	1,135	(221)	0.30	0.27	(0.03)	1,347	1,213 (133)	0.29	0.27	(0.02)		2,703	2,348 (355)	0.29	0.27	(0.02)	
Workers Comp - Human Res	10	10	0	0.00	0.00	0.00	10	10 0	0.00	0.00	0.00		20	20 0	0.00	0.00	0.00	
MERS DB - Human Resources	2,822	2,683	(139)	0.62	0.64	0.02	2,822	2,888 66	0.61	0.64	0.03		5,643	5,551 (92)	0.61	0.64	0.02	

Grand Traverse Pavilions
 SNF Income Statement
 2/1/2024 to 2/29/2024

	CURRENT PERIOD					PRIOR PERIOD					YEAR TO DATE							
	Actual	Budget	Var \$	Actual / Day	Budget / Day	Actual	Budget	Var \$	Actual / Day	Budget / Day	Actual	Budget	Var \$	Actual / Day	Budget / Day	Actual / Day		
Human Resources (con't)																		
Health Ins - Human Resources	505	864	359	0.11	0.21	0.09	1,160	864	(297)	0.25	0.19	(0.06)	1,665	1,728	63	0.18	0.20	0.02
Dental Ins - Human Resources	138	178	40	0.03	0.04	0.01	138	178	40	0.03	0.04	0.01	276	355	79	0.03	0.04	0.01
Life Insurance	145	127	(18)	0.03	0.03	0.00	144	127	(17)	0.03	0.03	0.00	289	255	(35)	0.03	0.03	0.00
Employee Recogn	738	1,667	930	0.16	0.40	0.23	1,088	1,667	579	0.23	0.37	0.14	1,824	3,333	1,509	0.20	0.38	0.18
Other Fringe Benefit - Cobra	0	156	156	0.00	0.04	0.04	0	156	156	0.00	0.03	0.03	0	312	312	0.00	0.04	0.04
HSA Funding	0	0	0	0.00	0.00	0.00	150	0	(150)	0.03	0.00	(0.03)	150	0	(150)	0.02	0.00	(0.02)
Contract Services - HR	6,420	2,575	(3,845)	1.41	0.61	(0.80)	5,020	2,575	(2,445)	1.08	0.57	(0.51)	11,440	5,150	(6,290)	1.25	0.59	(0.65)
Employee Advertising/Recruit	0	0	0	0.00	0.00	0.00	340	0	(340)	0.07	0.00	(0.07)	340	0	(340)	0.04	0.00	(0.04)
CNA Registry Fee	100	62	(38)	0.02	0.01	(0.01)	140	62	(78)	0.03	0.01	(0.02)	240	124	(116)	0.03	0.01	(0.01)
Testing Fees	6,675	2,520	(4,155)	1.47	0.80	(0.87)	5,250	2,520	(2,730)	1.13	0.56	(0.57)	11,925	5,041	(6,884)	1.30	0.58	(0.72)
Education & Training - Hum Res	0	146	146	0.00	0.03	0.03	0	146	146	0.00	0.03	0.03	0	291	291	0.00	0.03	0.03
TOTAL Human Resources	36,787	27,474	(9,313)	8.09	6.53	(1.55)	36,030	28,797	(7,233)	7.77	6.41	(1.36)	72,817	56,271	(16,546)	7.93	6.47	(1.46)
Community Relations and Volunteer Services																		
Salary & Wages - Volunteer & FICA - Volunteer & Comm Rel	4,538	4,181	(357)	1.00	0.99	0.00	4,833	4,470	(163)	1.00	0.99	0.00	9,171	8,651	(520)	1.00	0.99	0.00
Workers Comp - Vol & Comm Rel	327	320	(8)	0.07	0.08	0.00	350	342	(8)	0.08	0.08	0.00	678	662	(16)	0.07	0.08	0.00
MERS DB - Volunteer & Comm Rel	5	5	0	0.00	0.00	0.00	5	5	0	0.00	0.00	0.00	10	10	0	0.00	0.00	0.00
MERS DC: Volunteer & Comm Rel	974	926	(48)	0.21	0.22	0.01	974	990	16	0.21	0.22	0.01	1,948	1,916	(32)	0.21	0.22	0.01
Marketing and Fund Raising	207	49	(158)	0.05	0.01	(0.03)	254	53	(202)	0.05	0.01	(0.04)	461	102	(359)	0.05	0.01	(0.04)
TOTAL Community Relations and Volunteer Services	5,630	7,917	2,287	1.24	1.88	0.64	0	7,917	7,917	0.00	1.78	1.78	5,630	15,833	10,203	0.61	1.82	1.21
TOTAL Human Resources and Community Relations and Volunteer Services	11,681	13,398	1,716	2.57	3.19	0.62	6,218	13,776	7,560	1.34	3.06	1.72	17,897	27,173	9,276	1.95	3.12	1.18
Maintenance																		
Salary & Wages - ES	61,316	51,603	(9,713)	13.48	12.27	(1.21)	55,120	55,162	42	11.88	12.27	0.39	116,437	106,765	(9,671)	12.68	12.27	(0.40)
Longevity - Environmental Serv	330	314	(16)	0.07	0.07	0.00	330	335	5	0.07	0.07	0.00	660	649	(11)	0.07	0.07	0.00
FICA - Environ Serv	3,828	3,870	42	0.84	0.92	0.08	4,022	4,137	115	0.87	0.92	0.05	7,850	8,007	157	0.85	0.92	0.07
Workers Comp - Plant Ops	500	485	(15)	0.11	0.12	0.01	500	518	18	0.11	0.12	0.01	1,000	1,003	3	0.11	0.12	0.01
MERS DB - Env. Serv.	4,185	3,979	(206)	0.92	0.95	0.03	4,185	4,253	69	0.90	0.95	0.04	8,369	8,232	(137)	0.91	0.95	0.04
MERS DC: Environmental Services	594	264	(329)	0.13	0.08	(0.07)	668	282	(384)	0.14	0.08	(0.08)	1,260	547	(714)	0.14	0.06	(0.07)
Health Ins - Env Serv	5,602	5,897	295	1.23	1.40	0.17	6,202	5,897	(305)	1.34	1.31	(0.03)	11,804	11,794	(9)	1.28	1.36	0.07
Health Ins - Retirees - EVS	2,443	2,029	(414)	0.54	0.48	(0.05)	2,443	2,029	(414)	0.53	0.45	(0.08)	4,887	4,058	(829)	0.53	0.47	(0.07)
Dental Ins - Env Serv	334	335	1	0.07	0.08	0.01	480	335	(145)	0.10	0.07	(0.03)	814	670	(144)	0.09	0.08	(0.01)
Uniforms - Plant Ops	1,215	290	(925)	0.27	0.07	(0.20)	213	290	77	0.05	0.06	0.02	1,428	580	(848)	0.16	0.07	(0.09)
Supplies - Plant Ops	7,244	5,565	(1,679)	1.59	1.32	(0.27)	6,258	5,948	(310)	1.35	1.32	(0.03)	13,502	11,513	(1,989)	1.47	1.32	(0.15)
Small Equipment	6,402	4,319	(2,083)	1.41	1.03	(0.38)	4,170	4,816	446	0.90	1.03	0.13	10,572	8,935	(1,637)	1.15	1.03	(0.12)
Building Repairs	6,684	15,234	8,550	1.47	3.62	2.15	14,367	15,234	867	3.10	3.39	0.29	21,051	30,468	9,417	2.29	3.50	1.21
Equipment Repairs	2,422	4,616	2,194	0.53	1.10	0.57	13,298	4,616	(8,682)	2.87	1.03	(1.84)	15,721	9,232	(6,489)	1.71	1.06	(0.65)
Vehicle Repair	0	166	166	0.00	0.04	0.04	125	166	41	0.03	0.04	0.01	125	332	207	0.01	0.04	0.02
Elevator	0	95	95	0.00	0.02	0.02	0	95	95	0.00	0.02	0.02	0	190	190	0.00	0.02	0.02
Lawn, Tree and Brush Services	0	1,696	1,696	0.00	0.40	0.40	45	1,696	1,651	0.01	0.38	0.37	45	3,393	3,348	0.00	0.39	0.39
Snow Removal - Contract	423	1,516	1,092	0.09	0.38	0.27	2,298	1,516	(782)	0.50	0.34	(0.16)	2,721	3,031	310	0.30	0.35	0.05
Education & Training - ES	0	158	158	0.00	0.04	0.04	0	158	158	0.00	0.04	0.04	0	316	316	0.00	0.04	0.04
Vehicle Fuel	741	883	142	0.18	0.21	0.05	983	883	(100)	0.21	0.20	(0.02)	1,724	1,786	42	0.19	0.20	0.02
Parking Garage Expenses	1,500	1,717	217	0.33	0.41	0.08	1,097	1,717	620	0.24	0.38	0.15	2,597	3,434	838	0.28	0.39	0.11
Water	2,571	3,150	578	0.57	0.75	0.18	3,050	3,367	317	0.68	0.75	0.09	5,622	6,517	895	0.61	0.75	0.14
Sewer	7,028	5,617	(1,410)	1.55	1.34	(0.21)	7,890	6,005	(1,885)	1.70	1.34	(0.37)	14,918	11,622	(3,295)	1.62	1.34	(0.29)
Electric	18,469	21,905	3,438	4.06	5.21	1.15	18,533	23,415	4,882	4.00	5.21	1.21	37,002	45,320	8,318	4.03	5.21	1.18
Natural Gas	8,575	8,665	90	1.89	2.06	0.18	13,178	9,263	(3,915)	2.84	2.06	(0.78)	21,753	17,928	(3,825)	2.37	2.06	(0.31)
Refuse Disposal	3,103	3,116	13	0.68	0.74	0.06	2,458	3,116	658	0.53	0.68	0.16	5,561	6,232	671	0.61	0.72	0.11

Grand Traverse Pavilions
 SNF Income Statement
 2/1/2024 to 2/29/2024

	CURRENT PERIOD						PRIOR PERIOD						YEAR TO DATE						
	Actual	Budget	Var \$	Actual / Day	Budget / Day	Var / Day	Actual	Budget	Var \$	Actual / Day	Budget / Day	Var / Day	Actual	Budget	Var \$	Actual / Day	Budget / Day	Var / Day	
Maintenance (con't)																			
TOTAL Maintenance	145,510	147,483	1,974	31.99	35.07	3.08	161,911	155,051	(6,860)	34.91	34.49	(0.42)	307,421	302,535	(4,886)	33.47	34.77	1.31	
Housekeeping																			
Salary & Wages - Housekeeping	50,224	53,692	3,468	11.04	12.77	1.73	58,584	57,395	(1,189)	12.63	12.77	0.14	108,807	111,087	2,279	11.84	12.77	0.92	
Longevity - Housekeeping	876	832	(43)	0.19	0.20	0.01	875	889	14	0.19	0.20	0.01	1,750	1,721	(29)	0.19	0.20	0.01	
FICA - Housekeeping	3,982	4,027	45	0.87	0.98	0.09	4,257	4,305	48	0.92	0.98	0.04	8,219	8,331	113	0.89	0.98	0.08	
Workers Comp - Housekeeping	949	630	(318)	0.21	0.15	(0.06)	850	674	(176)	0.14	0.15	0.01	1,589	1,304	(285)	0.17	0.15	(0.02)	
MERS DB - Housekeeping	1,541	1,465	(76)	0.34	0.35	0.01	1,541	1,566	25	0.33	0.35	0.02	3,082	3,032	(50)	0.34	0.35	0.01	
MERS DC:Housekeeping	2,009	2,200	191	0.44	0.52	0.08	2,273	2,352	79	0.49	0.52	0.03	4,282	4,552	271	0.47	0.52	0.06	
Health Ins - Housekeeping	7,164	4,984	(2,179)	1.58	1.19	(0.39)	7,886	4,984	(2,701)	1.66	1.11	(0.55)	14,850	9,969	(4,881)	1.62	1.15	(0.47)	
Dental Ins - Housekeeping	468	417	(51)	0.10	0.10	0.00	504	417	(88)	0.11	0.09	(0.02)	973	833	(140)	0.11	0.10	(0.01)	
Uniforms - Housekeeping	0	147	147	0.00	0.04	0.04	0	147	147	0.00	0.03	0.03	0	295	295	0.00	0.03	0.03	
Supplies - Housekeeping	8,877	6,246	(2,632)	1.95	1.49	(0.47)	9,715	6,676	(3,038)	2.09	1.49	(0.61)	18,592	12,922	(5,670)	2.02	1.49	(0.54)	
Contract Services-Hskpg	974	1,911	937	0.21	0.45	0.24	0	2,043	2,043	0.00	0.45	0.45	974	3,954	2,980	0.11	0.45	0.35	
TOTAL Housekeeping	77,043	76,552	(491)	16.94	18.20	1.26	86,084	81,449	(4,635)	18.56	18.12	(0.44)	163,127	158,001	(5,127)	17.76	18.16	0.40	
Laundry																			
Salary & Wages - Laundry	25,822	23,854	(1,968)	5.68	5.67	0.00	27,852	25,499	(2,453)	6.03	5.67	(0.35)	53,775	49,353	(4,421)	5.85	5.67	(0.18)	
Longevity - Laundry	200	190	(10)	0.04	0.05	0.00	200	203	3	0.04	0.05	0.00	400	393	(7)	0.04	0.05	0.00	
FICA - Laundry	1,883	1,789	(94)	0.41	0.43	0.02	2,073	1,912	(161)	0.45	0.43	(0.02)	3,936	3,702	(235)	0.43	0.43	0.00	
Workers Comp - Laundry	250	242	(8)	0.05	0.06	0.00	250	259	9	0.05	0.06	0.00	500	502	2	0.05	0.06	0.00	
MERS DB - Laundry	1,621	1,541	(80)	0.36	0.37	0.01	1,621	1,648	27	0.35	0.37	0.02	3,242	3,189	(53)	0.35	0.37	0.01	
MERS DC:Laundry	485	368	(117)	0.11	0.09	(0.02)	568	394	(174)	0.12	0.09	(0.03)	1,053	762	(291)	0.11	0.09	(0.03)	
Health Ins - Laundry	2,988	2,500	(490)	0.66	0.59	(0.06)	2,989	2,500	(490)	0.64	0.56	(0.09)	5,979	4,999	(979)	0.65	0.57	(0.08)	
Dental Ins - Laundry	216	196	(20)	0.05	0.05	0.00	126	196	70	0.03	0.04	0.02	342	392	50	0.04	0.05	0.01	
Supplies - Laundry	3,970	3,831	(140)	0.87	0.91	0.04	5,144	4,095	(1,049)	1.11	0.91	(0.20)	9,114	7,926	(1,188)	0.99	0.91	(0.08)	
Linens Replacements - Laundry	1,683	1,522	(161)	0.37	0.36	(0.01)	1,134	1,627	493	0.24	0.36	0.12	2,817	3,149	332	0.31	0.36	0.06	
TOTAL Laundry	39,100	36,034	(3,066)	8.60	8.57	(0.03)	42,058	38,333	(3,725)	9.07	8.53	(0.54)	81,159	74,367	(6,791)	8.84	8.55	(0.29)	
Dietary																			
Small Equipment - Dietary	3,041	0	(3,041)	0.87	0.00	(0.87)	0	0	0	0.00	0.00	0.00	3,041	0	(3,041)	0.33	0.00	(0.33)	
Contract Svcs-Dining	228,472	216,446	(12,026)	50.24	51.47	1.24	220,838	216,446	(4,392)	47.61	48.15	0.54	449,310	432,892	(16,418)	48.91	49.76	0.85	
TOTAL Dietary	231,513	216,446	(15,067)	50.90	51.47	0.57	220,838	216,446	(4,392)	47.81	48.15	0.54	452,351	432,892	(19,459)	49.24	49.76	0.51	
Therapy																			
Salary & Wages - Therapy	127,140	105,614	(21,526)	27.96	25.12	(2.84)	114,807	112,897	(1,910)	24.75	25.12	0.36	241,947	218,511	(23,436)	26.34	25.12	(1.22)	
Longevity-Therapy	400	380	(20)	0.09	0.09	0.00	400	407	7	0.09	0.09	0.00	800	787	(13)	0.09	0.09	0.00	
FICA - Therapy	8,329	7,921	(408)	1.83	1.88	0.05	9,393	8,467	(926)	2.03	1.88	(0.14)	17,722	16,388	(1,334)	1.93	1.88	(0.05)	
Workers Comp - Therapy	500	485	(15)	0.11	0.12	0.01	500	518	18	0.11	0.12	0.01	1,000	1,003	3	0.11	0.12	0.01	
MERS DB - Therapy	8,474	8,057	(417)	1.86	1.92	0.05	8,474	8,613	139	1.83	1.92	0.09	16,948	16,670	(278)	1.85	1.92	0.07	
MERS DC:Therapy	607	749	142	0.13	0.18	0.04	643	800	157	0.14	0.18	0.04	1,250	1,549	299	0.14	0.18	0.04	
Health Ins - Therapy Services	7,011	3,793	(3,218)	1.54	0.90	(0.64)	8,663	4,055	(2,809)	1.48	0.90	(0.58)	13,874	7,848	(6,027)	1.51	0.90	(0.61)	
Dental Ins - Therapy	271	342	71	0.06	0.08	0.02	491	342	(149)	0.11	0.08	(0.03)	763	684	(79)	0.08	0.08	0.00	
Supplies - Therapy	579	393	(186)	0.13	0.09	(0.03)	393	420	27	0.08	0.09	0.01	972	813	(159)	0.11	0.09	(0.01)	
Small Equipment - Therapy	148	35	(113)	0.03	0.01	(0.02)	409	37	(372)	0.09	0.01	(0.08)	558	73	(485)	0.06	0.01	(0.05)	
Professional Service - Medica	2,342	405	(1,937)	0.51	0.10	(0.42)	0	433	433	0.00	0.10	0.10	2,342	838	(1,504)	0.25	0.10	(0.16)	
Consultant - Therapy	4,957	4,130	(827)	1.09	0.98	(0.11)	4,887	4,414	(473)	1.05	0.98	(0.07)	9,844	8,544	(1,300)	1.07	0.98	(0.09)	
Pool Maintenance	1,151	412	(739)	0.25	0.10	(0.16)	53	412	359	0.01	0.09	0.08	1,204	824	(379)	0.13	0.09	(0.04)	
Dues & Memberships - Therapy	0	40	40	0.00	0.01	0.01	0	40	40	0.00	0.01	0.01	0	79	79	0.00	0.01	0.01	
TOTAL Therapy	161,910	132,758	(29,154)	35.60	31.57	(4.03)	147,314	141,857	(5,458)	31.76	31.56	(0.20)	309,224	274,612	(34,612)	33.66	31.56	(2.10)	
Ancillary																			

Grand Traverse Pavillons
 SNF Income Statement
 2/1/2024 to 2/29/2024

	CURRENT PERIOD						PRIOR PERIOD						YEAR TO DATE					
	Actual	Budget	Var \$	Actual / Day	Budget / Day	Var / Day	Actual	Budget	Var \$	Actual / Day	Budget / Day	Var / Day	Actual	Budget	Var \$	Actual / Day	Budget / Day	Var / Day
Ancillary (con't)																		
Medical Supplies	5,680	2,286	(3,394)	1.25	0.54	(0.71)	3,859	2,444	(1,415)	0.83	0.54	(0.29)	9,539	4,731	(4,809)	1.04	0.54	(0.49)
Oxygen	2,933	2,901	(31)	0.64	0.69	0.05	2,725	3,101	377	0.59	0.69	0.10	5,657	6,003	345	0.62	0.69	0.07
Legend Drugs	42,718	32,488	(10,232)	9.39	7.73	(1.67)	41,118	34,727	(6,391)	8.87	7.73	(1.14)	83,836	67,213	(16,623)	9.13	7.73	(1.40)
Lab Services	602	1,138	536	0.13	0.27	0.14	1,616	1,216	(400)	0.35	0.27	(0.08)	2,218	2,354	137	0.24	0.27	0.03
Radiology Services	1,348	796	(552)	0.30	0.19	(0.11)	1,328	850	(477)	0.29	0.19	(0.10)	2,675	1,646	(1,029)	0.29	0.19	(0.10)
Misc Medical Services	102	216	114	0.02	0.05	0.03	0	231	231	0.00	0.05	0.05	102	447	345	0.01	0.05	0.04
TOTAL Ancillary	53,383	39,824	(13,559)	11.74	9.47	(2.27)	50,645	42,570	(8,075)	10.92	9.47	(1.45)	104,028	82,394	(21,634)	11.32	9.47	(1.85)
Diversional Therapy																		
Salary & Wages - Life Enrichm	27,720	29,098	1,378	6.10	6.92	0.82	19,528	31,104	11,579	4.21	6.92	2.71	47,246	60,202	12,956	5.14	6.92	1.78
Longevity - Life Enrichment	515	490	(25)	0.11	0.12	0.00	515	523	8	0.11	0.12	0.01	1,030	1,013	(17)	0.11	0.12	0.00
FICA - Life Enrichment	3,303	2,182	(1,121)	0.73	0.52	(0.21)	2,394	2,333	(61)	0.52	0.52	0.00	5,687	4,515	(1,182)	0.62	0.52	(0.10)
Workers Comp - Life Enrichm	100	97	(3)	0.02	0.02	0.00	100	104	4	0.02	0.02	0.00	200	201	1	0.02	0.02	0.00
MERS DB - Life Enrichment	634	603	(31)	0.14	0.14	0.00	634	644	10	0.14	0.14	0.01	1,268	1,247	(21)	0.14	0.14	0.01
MERS DC:Life Enrichment	316	0	(316)	0.07	0.00	(0.07)	313	0	(313)	0.07	0.00	(0.07)	629	0	(629)	0.07	0.00	(0.07)
Health Ins - Life Enrichment	2,473	3,016	543	0.54	0.72	0.17	2,989	3,016	27	0.64	0.67	0.03	5,463	6,032	569	0.59	0.69	0.10
Dental Ins - Life Enrichment	216	221	4	0.05	0.05	0.00	216	221	4	0.05	0.05	0.00	432	441	9	0.05	0.05	0.00
Supplies - Diversional Therapy	425	381	(43)	0.09	0.09	0.00	479	408	(72)	0.10	0.09	(0.01)	904	789	(115)	0.10	0.09	(0.01)
Activity Supplies - Eden	680	876	196	0.15	0.21	0.06	680	936	256	0.15	0.21	0.06	1,360	1,811	451	0.15	0.21	0.06
Educ. & Training-Activities	0	61	61	0.00	0.01	0.01	0	61	61	0.00	0.01	0.01	0	123	123	0.00	0.01	0.01
Special Functions	1,868	934	(734)	0.37	0.22	(0.14)	863	934	71	0.19	0.21	0.02	2,531	1,868	(663)	0.28	0.21	(0.06)
Activity Expenses	0	0	0	0.00	0.00	0.00	133	0	(133)	0.03	0.00	(0.03)	133	0	(133)	0.01	0.00	(0.01)
TOTAL Diversional Therapy	38,050	37,958	(92)	8.37	9.03	0.66	28,842	40,284	11,442	6.22	8.96	2.74	66,892	78,241	11,349	7.28	8.99	1.71
Human Services																		
Salary & Wages - Human Serv	15,027	14,290	(737)	3.30	3.40	0.09	14,737	15,275	539	3.18	3.40	0.22	29,763	29,565	(198)	3.24	3.40	0.16
Longevity - Human Services	115	109	(6)	0.03	0.03	0.00	115	117	2	0.02	0.03	0.00	230	226	(4)	0.03	0.03	0.00
FICA - Human Serv	927	1,072	145	0.20	0.25	0.05	979	1,146	166	0.21	0.25	0.04	1,906	2,217	311	0.21	0.25	0.05
Workers Comp - Human Serv	20	19	(1)	0.00	0.00	0.00	20	21	1	0.00	0.00	0.00	40	40	0	0.00	0.00	0.00
MERS DB - Human Services	1,125	1,070	(55)	0.25	0.25	0.01	1,125	1,144	18	0.24	0.25	0.01	2,250	2,213	(37)	0.24	0.25	0.01
MERS DC:Human Services	403	707	304	0.09	0.17	0.08	437	756	319	0.09	0.17	0.07	840	1,463	623	0.09	0.17	0.08
Health Ins - Human Services	4,063	1,760	(2,303)	0.89	0.42	(0.47)	1,633	1,760	127	0.35	0.39	0.04	5,696	3,520	(2,176)	0.82	0.40	(0.22)
Dental Ins - Human Services	347	120	(226)	0.08	0.03	(0.05)	82	120	38	0.02	0.03	0.01	429	241	(188)	0.05	0.03	(0.02)
Consultant Services-Psych.	0	1,530	1,530	0.00	0.36	0.36	0	1,530	1,530	0.00	0.34	0.34	0	3,060	3,060	0.00	0.35	0.35
Education & Training - Hum Ser	0	92	92	0.00	0.02	0.02	0	92	92	0.00	0.02	0.02	0	184	184	0.00	0.02	0.02
TOTAL Human Services	22,026	20,769	(1,256)	4.84	4.94	0.10	19,128	21,960	2,832	4.12	4.89	0.76	41,154	42,729	1,576	4.48	4.91	0.43
Child Care																		
Salary & Wages - CC Asst. CDC	14,729	16,500	1,771	3.24	3.92	0.69	14,017	17,638	3,621	3.02	3.92	0.90	28,746	34,138	5,392	3.13	3.92	0.79
Salary & Wages - Facilitator	3,251	0	(3,251)	0.71	0.00	(0.71)	3,814	0	(3,814)	0.82	0.00	(0.82)	7,065	0	(7,065)	0.77	0.00	(0.77)
FICA - CDC	1,211	1,238	26	0.27	0.29	0.03	1,353	1,323	(30)	0.29	0.29	0.00	2,564	2,580	(16)	0.28	0.29	0.02
MERS DB - CDC	551	524	(27)	0.12	0.12	0.00	551	560	9	0.12	0.12	0.01	1,101	1,083	(18)	0.12	0.12	0.00
MERS DC-Child Care	417	342	(75)	0.09	0.08	(0.01)	437	365	(71)	0.09	0.08	(0.01)	854	707	(147)	0.09	0.08	(0.01)
Health Ins - CDC	1,495	1,327	(168)	0.33	0.32	(0.01)	1,495	1,327	(168)	0.32	0.30	(0.03)	2,989	2,654	(336)	0.33	0.31	(0.02)
Dental Ins - CDC	35	98	63	0.01	0.02	0.02	170	98	(72)	0.04	0.02	(0.01)	205	196	(9)	0.02	0.02	0.00
Uniforms - CDC	0	89	89	0.00	0.02	0.02	0	89	89	0.00	0.02	0.02	0	178	178	0.00	0.02	0.02
Teaching/Educational Supplies	0	12	12	0.00	0.00	0.00	0	13	13	0.00	0.00	0.00	0	25	25	0.00	0.00	0.00
Small Equipment - CDC	63	40	(23)	0.01	0.01	0.00	0	43	43	0.00	0.01	0.01	63	83	20	0.01	0.01	0.00
Meals - CDC	1,268	415	(853)	0.28	0.10	(0.18)	1,294	443	(850)	0.28	0.10	(0.18)	2,561	858	(1,703)	0.28	0.10	(0.18)
Dietary Snacks - CDC	113	136	23	0.02	0.03	0.01	176	146	(30)	0.04	0.03	(0.01)	289	282	(7)	0.03	0.03	0.00

Grand Traverse Pavilions
 SNF Income Statement
 2/1/2024 to 2/29/2024

	CURRENT PERIOD						PRIOR PERIOD						YEAR TO DATE					
	Actual \$	Budget \$	Var \$	Actual / Day	Budget / Day	Var / Day	Actual \$	Budget \$	Var \$	Actual / Day	Budget / Day	Var / Day	Actual \$	Budget \$	Var \$	Actual / Day	Budget / Day	Var / Day
Child Care (con't)																		
Special Functions - CDC	0	7	7	0.00	0.00	0.00	0	7	7	0.00	0.00	0.00	0	13	13	0.00	0.00	0.00
Indirect Costs-Childcare	1,400	0	(1,400)	0.31	0.00	(0.31)	1,400	0	(1,400)	0.30	0.00	(0.30)	2,800	0	(2,800)	0.30	0.00	(0.30)
Miscellaneous Exp-Childcare	11	16	5	0.00	0.00	0.00	0	16	16	0.00	0.00	0.00	11	32	21	0.00	0.00	0.00
TOTAL Child Care	24,644	20,742	(3,801)	5.40	4.93	(0.48)	24,705	22,067	(2,638)	5.33	4.91	(0.42)	49,249	42,809	(6,440)	5.38	4.92	(0.44)
Equipment Depreciation																		
Depreciation - Office	2,304	2,304	0	0.51	0.55	0.04	2,304	2,304	0	0.50	0.51	0.02	4,607	4,607	0	0.50	0.53	0.03
Depreciation Exp - Nursing	4,138	4,138	0	0.91	0.98	0.07	4,138	4,138	0	0.89	0.92	0.03	8,275	8,275	0	0.90	0.95	0.05
Depreciation - Dietary	1,375	1,375	0	0.30	0.33	0.02	1,375	1,375	0	0.30	0.31	0.01	2,750	2,750	0	0.30	0.32	0.02
Depreciation - Furniture	662	662	0	0.15	0.16	0.01	662	662	0	0.14	0.15	0.00	1,324	1,324	0	0.14	0.15	0.01
Depreciation - Maintenance	1,634	1,634	0	0.36	0.39	0.03	1,634	1,634	0	0.35	0.36	0.01	3,269	3,269	0	0.38	0.38	0.02
Depreciation - Vehicle	877	877	0	0.19	0.21	0.02	877	877	0	0.19	0.20	0.01	1,754	1,754	0	0.19	0.20	0.01
Depreciation-Equip Well. Ctr	200	200	0	0.04	0.05	0.00	200	200	0	0.04	0.04	0.00	400	400	0	0.04	0.05	0.00
TOTAL Equipment Depreciation	11,189	11,189	0	2.48	2.66	0.20	11,189	11,189	0	2.41	2.49	0.08	22,379	22,379	0	2.44	2.57	0.14
TOTAL SNF Operating Expenses	2,244,179	1,937,436	(306,743)	493.44	460.75	(32.70)	2,255,825	2,038,873	(216,952)	486.38	463.69	(32.79)	4,500,004	3,976,309	(523,695)	489.88	457.05	(32.83)
Net Operating Income	(58,719)	25,123	(83,842)	(12.91)	5.97	(19.94)	(39,797)	55,532	(95,330)	(8.58)	12.35	(21.21)	(98,517)	80,655	(179,172)	(10.72)	9.27	(20.59)
SNF Building Depreciation																		
Depreciation - Land Improv	1,594	1,594	0	0.35	0.38	0.03	1,594	1,594	0	0.34	0.35	0.01	3,188	3,188	0	0.35	0.37	0.02
Depreciation - Building	38,499	38,499	0	8.47	9.18	0.68	38,499	38,499	0	8.30	8.58	0.28	76,999	76,999	0	8.38	8.85	0.47
Depreciation - Parking Structr	5,437	5,437	0	1.20	1.29	0.10	5,437	5,437	0	1.17	1.21	0.04	10,874	10,874	0	1.18	1.25	0.07
Depreciation - Bldg Improv	12,328	12,328	0	2.71	2.93	0.22	12,328	12,328	0	2.66	2.74	0.08	24,657	24,657	0	2.68	2.83	0.15
Depreciation-Bldg Imp WellCtr	2,654	2,654	0	0.58	0.63	0.05	2,654	2,654	0	0.57	0.59	0.02	5,307	5,307	0	0.58	0.61	0.03
TOTAL SNF Building Depreciation	60,512	60,512	0	13.31	14.39	1.08	60,512	60,512	0	13.05	13.46	0.42	121,025	121,025	0	13.17	13.91	0.74
Net Income	(119,231)	(35,389)	(83,842)	(26.22)	(8.42)	(19.94)	(100,310)	(4,980)	(95,330)	(21.63)	(1.11)	(21.21)	(219,541)	(40,369)	(179,172)	(23.90)	(4.64)	(20.59)

Date: Mar 20, 2024
 Time: 11:41:51 EDT
 User: Lindsey Dood

**Grand Traverse Pavilions
 Cottage Income Statement
 2/1/2024 to 2/29/2024**

Include Adjustment Periods: NO Include Closing Periods: NO
 Included: Grand Traverse Pavilions - AL, Grand Traverse Pavilions - Outpatient, Grand Traverse Pavilions - SNF

	CURRENT PERIOD			PRIOR PERIOD			YEAR TO DATE		
	Actual \$	Budget \$	Var \$	Actual \$	Budget \$	Var \$	Actual \$	Budget \$	Var \$
Cottage Revenue									
Room Rental-Cottage-Private	184,457	278,428	(93,972)	176,649	278,428	(101,779)	361,105	556,857	(195,751)
Room Rental-Cottage-MA Waiver	31,263	0	31,263	36,435	0	36,435	67,698	0	67,698
Room Rental-Cottage-Priv Insur	20,834	0	20,834	22,728	0	22,728	43,562	0	43,562
Respite-Cottages	5,600	1,806	3,794	7,040	1,930	5,110	12,640	3,736	8,904
Scholarships Private Pay	(5,785)	15,368	(21,154)	(4,517)	15,368	(19,885)	(10,302)	30,736	(41,039)
Registration Fee - Cottages	500	167	333	0	167	(167)	500	333	167
Ancillary Rev - Cottages	640	760	(120)	541	813	(272)	1,180	1,573	(392)
Meal Plan	26,210	26,215	(5)	26,740	28,023	(1,283)	52,950	54,239	(1,289)
Personal Care Services- Privat	1,084	14,013	(12,929)	1,735	14,979	(13,244)	2,819	28,992	(26,173)
Contractual-Charity Care	(8,710)	(15,368)	6,658	(8,710)	(15,368)	6,658	(17,420)	(30,736)	13,316
Contractual Allow MA Waiver	(17,874)	0	(17,874)	(19,078)	0	(19,078)	(36,952)	0	(36,952)
Contractual Allowance PACE	(3,211)	0	(3,211)	(3,908)	0	(3,908)	(7,119)	0	(7,119)
TOTAL Cottage Revenue	235,007	321,389	(86,382)	235,654	324,340	(88,686)	470,661	645,729	(175,068)
Cottage Other Revenue									
Beauty Shop Income	505	777	(272)	665	777	(112)	1,170	1,554	(384)
Donation Income - Cottages	0	9,163	(9,163)	0	9,795	(9,795)	0	18,958	(18,958)
TOTAL Cottage Other Revenue	505	9,940	(9,435)	665	10,572	(9,907)	1,170	20,612	(19,342)
Total Income	235,512	331,329	(95,817)	236,319	334,912	(98,593)	471,831	666,241	(194,410)
Cottage Operating Expenses									
Salary & Wages - Admin - Cott	18,476	8,771	(9,705)	10,168	9,376	(792)	28,643	18,147	(10,497)
Salary & Wages - ES Cottages	4,298	8,723	4,425	4,182	9,324	5,142	8,480	18,047	9,567
Salary & Wages - Hskpg Cottage	3,416	0	(3,416)	3,646	0	(3,646)	7,063	0	(7,063)
Salary & Wages - RN Cottages	6,670	0	(6,670)	7,130	0	(7,130)	13,800	0	(13,800)
Salary & Wages - LPN Cottages	2,485	9,022	6,537	1,401	9,644	8,243	3,866	18,666	14,800
Salary & Wages - CNA Cottages	60,208	42,897	(17,311)	57,368	45,855	(11,513)	117,577	88,753	(28,824)
Salary & Wages - UW Cottages	53,515	60,913	7,398	50,335	65,114	14,778	103,850	126,026	22,176
Longevity - Cottages Admin	250	238	(12)	250	254	4	500	492	(8)
FICA Admin Cottages	1,365	658	(707)	723	703	(19)	2,087	1,361	(726)
FICA - Env Serv Cottages	319	654	335	339	699	360	658	1,354	696
FICA - Cottage Housekeeping	257	0	(257)	274	0	(274)	531	0	(531)
FICA - RN LPN CNA and UW - Co	7,635	8,462	828	8,256	9,046	790	15,891	17,508	1,617
Workers Comp - Cottages	672	652	(20)	677	697	19	1,349	1,348	(1)
Workers Comp - Cottage Admin	6	6	0	6	6	0	12	12	0
MERS DB - Cottages	6,096	5,796	(300)	6,096	6,196	100	12,191	11,991	(200)
MERS DB - Cottages Admin	2,220	2,111	(109)	2,220	2,257	36	4,441	4,368	(73)
MERS DC-Cottage	1,465	1,790	326	1,729	1,914	185	3,193	3,704	510
MERS DC:Admin Cottages	0	645	645	0	689	689	0	1,334	1,334
Health Ins - Cottages	10,691	9,252	(1,439)	11,987	9,252	(2,735)	22,678	18,504	(4,174)
Dental Ins - Cottages	803	672	(131)	875	672	(203)	1,677	1,343	(334)
Supplies Laundry - Cottages	231	0	(231)	0	0	0	231	0	(231)
Activity Supplies - Cottages	552	349	(202)	319	374	55	871	723	(148)
Nursing Supplies - Cottages	1,039	368	(671)	0	394	394	1,039	762	(277)

Date: Mar 20, 2024
 Time: 11:41:51 EDT
 User: Lindsey Dood

**Grand Traverse Pavillions
 Cottage Income Statement
 2/1/2024 to 2/29/2024**

	CURRENT PERIOD			PRIOR PERIOD			YEAR TO DATE		
	Actual \$	Budget \$	Var \$	Actual \$	Budget \$	Var \$	Actual \$	Budget \$	Var \$
Cottage Operating Expenses (con't)									
Contract Services-Dining	62,056	60,083	(1,973)	61,346	60,083	(1,263)	123,402	120,166	(3,236)
Contract Svcs:Security-Cottag	663	219	(444)	0	219	219	663	438	(225)
Advertising - Cottages	145	3,350	3,206	145	3,350	3,206	289	6,701	6,412
Referral Fees	0	625	625	0	625	625	0	1,250	1,250
Printing & Binding - Comm Rel	0	111	111	0	111	111	0	221	221
Telephone - Cottages	320	272	(48)	0	272	272	320	544	224
Water - Cottages	691	658	(33)	703	703	0	1,394	1,361	(33)
Sewer - Cottages	1,268	1,228	(40)	1,303	1,312	10	2,571	2,540	(31)
Electric - Cottages	5,422	4,202	(1,220)	5,341	4,492	(849)	10,763	8,694	(2,070)
Natrual Gas - Cottages	3,430	3,190	(240)	4,548	3,410	(1,139)	7,978	6,599	(1,379)
Refuse Disposal - Cottages	599	559	(40)	947	559	(389)	1,546	1,117	(429)
Television - Cottages	1,506	1,710	204	1,438	1,710	273	2,944	3,421	477
Special Functions - Cottages	173	192	19	92	192	100	265	384	119
Beauty Shop Services	406	641	234	536	641	105	943	1,281	339
Indirect Costs-Cottages	20,000	0	(20,000)	20,000	0	(20,000)	40,000	0	(40,000)
Bond Interest Expense	4,743	4,041	(702)	4,334	4,320	(14)	9,077	8,361	(716)
Miscellaneous Exp - Cottages	174	83	(91)	279	83	(196)	453	166	(287)
Depreciation - Equip Cottages	917	917	0	917	917	0	1,834	1,834	0
TOTAL Cottage Operating Expenses	285,160	244,057	(41,102)	269,911	255,462	(14,449)	555,071	499,520	(55,551)
Net Operating Income	(49,648)	87,272	(136,920)	(33,592)	79,450	(113,042)	(83,240)	166,721	(249,962)
Cottage Building Depreciation									
Depreciation Bldg - Cottages	19,018	19,018	0	19,018	19,018	0	38,037	38,037	0
Depreciation-Cottage Bldg Impr	4,304	4,304	0	4,304	4,304	0	8,607	8,607	0
TOTAL Cottage Building Depreciation	23,322	23,322	0	23,322	23,322	0	46,644	46,644	0
Net Income	(72,970)	63,950	(136,920)	(56,914)	56,128	(113,042)	(129,884)	120,078	(249,962)

Date: Mar 20, 2024
 Time: 14:18:41 EDT
 User: Lindsey Dood

**Grand Traverse Pavilions
 Balance Sheet
 As Of 2/29/2024**

Include Adjustment Periods: NO Include Closing Periods: NO
 Included: Grand Traverse Pavilions - AL, Grand Traverse Pavilions - Outpatient, Grand Traverse Pavilions - SNF

	CURRENT PERIOD	PRIOR PERIOD	PREVIOUS YEAR
	Actual \$	Actual \$	Actual \$
Assets			
Current Assets			
Cash			
County Held Cash			
Cash - County	4,134,542	4,431,077	(5,605,998)
Cash - M.O.E.	3,314	3,313	3,312
TOTAL County Held Cash	4,137,856	4,434,390	(5,602,686)
Other Cash			
A/P Cash Clearing Account	6,068	6,068	7,568
Credit Card Bank	35,035	(69)	26,481
Cash - Resident Trust	27,533	27,533	27,014
Cash-Payroll	6,705	6,705	6,705
Cash - Advance Pay Funding Ac	30,757	31,083	31,090
TOTAL Other Cash	106,098	71,320	98,858
TOTAL Cash	4,243,954	4,505,710	(5,503,827)
Accounts Receivable	4,068,574	3,927,467	3,783,199
Allowance for Doubtful Accounts	(315,457)	(307,707)	(300,207)
Other Receivables			
Medicaid QAS Settlement Rec	482,265	483,482	467,916
A/R QMI Assessment	0	0	78,943
Retention Credit Receivable	0	0	6,970,430
Grants Receivable	6,931	0	0
Due from Foundation	13,502	13,502	13,383
Medicaid Cost Settlement Rec.	2,957,863	2,957,863	6,721,521
MA Wage Pass Through Receiv	49,199	132,520	63,947
TOTAL Other Receivables	3,509,760	3,587,367	14,316,141
Inventory	170,630	170,630	170,630
Prepaid Expenses	0	0	0
Other Current Assets			
Prepaid Expenses/Deposits	34,590	31,500	31,500
Prepaid Insurance - General	58,000	83,375	6,090
Prepaid Insurance - Work Comp.	10,605	10,067	0
TOTAL Other Current Assets	103,195	124,942	37,590
TOTAL Current Assets	11,780,656	12,008,408	12,503,525
Non-Current Assets			
Property & Equipment	15,642,480	15,738,421	15,834,361
Other Non Current Assets			
Due from PACE North	1,262,471	1,271,369	1,262,802
Deferred Outflows-Pension Plan	2,444,143	2,444,143	2,444,143
Deferred Outflows-OPEB	158,071	158,071	158,071
TOTAL Other Non Current Assets	3,864,685	3,873,583	3,865,016
TOTAL Non-Current Assets	19,507,165	19,612,004	19,699,377
TOTAL Assets	31,287,821	31,620,412	32,202,902
Liabilities & Equity			

Date: Mar 20, 2024
 Time: 14:18:41 EDT
 User: Lindsey Dood

Grand Traverse Pavilions
 Balance Sheet
 As Of 2/29/2024

	CURRENT PERIOD	PRIOR PERIOD	PREVIOUS YEAR
	Actual \$	Actual \$	Actual \$
Liabilities & Equity (con't)			
Liabilities			
Current Liabilities			
Accounts Payable	730,128	739,192	477,412
Accrued Expenses	1,739,859	1,586,411	1,772,845
Other Current Liabilities			
Current Portion of Bonds Paya	720,000	720,000	720,000
Interest Payable	91,835	117,158	185,444
Medicaid Cost Settle. Payable	890,249	880,249	870,249
QAS Settlement Payable	99,323	367,316	367,316
Provider Tax Liabilities	0	0	229,867
TOTAL Other Current Liabilities	1,801,407	2,084,724	2,372,877
TOTAL Current Liabilities	4,271,394	4,412,326	4,623,135
Non-Current Liabilities			
Long-Term Liabilities			
Net Pension Liabilities	5,351,333	5,351,333	5,351,333
Pension Bonds (Non-Union) Iss	4,695,000	4,695,000	4,695,000
Pension Bonds (Union) Issued	4,195,000	4,195,000	4,410,000
Bonds Payable-Series 2017 Haw	1,610,000	1,610,000	1,610,000
Def Los on Adv Refund-'17	(44,466)	(45,009)	(45,551)
TOTAL Long-Term Liabilities	15,806,867	15,806,324	16,020,782
Other Non-Current Liabilities			
Deferred Inflow-OPEB	925,946	925,946	925,946
TOTAL Other Non-Current Liabilities	925,946	925,946	925,946
TOTAL Non-Current Liabilities	16,732,813	16,732,270	16,946,728
TOTAL Liabilities	21,004,206	21,144,597	21,569,863
Equity			
Equity			
RETAINED EARNINGS - PRIOR	10,506,499	10,506,499	12,901,984
Contributed Capital	126,540	126,540	126,540
TOTAL Equity	10,633,039	10,633,039	13,028,524
Net Income (Loss)	(349,425)	(157,224)	(2,395,485)
TOTAL Equity	10,283,614	10,475,816	10,633,039
TOTAL Liabilities & Equity	31,287,821	31,620,412	32,202,902

Date: Mar 20, 2024
 Time: 14:19:36 EDT
 User: Lindsey Dood

Grand Traverse Pavilions
Cash Flow Statement
2/1/2024 to 2/29/2024

Page # 1

Include Adjustment Periods: NO Include Closing Periods: NO
 Included: Grand Traverse Pavilions - AL, Grand Traverse Pavilions - Outpatient, Grand Traverse Pavilions - SNF

	CURRENT PERIOD	PRIOR PERIOD	YEAR TO DATE
	Actual \$	Actual \$	Actual \$
Cash from Operating Activity			
Net Income	(192,201)	(157,224)	(349,425)
Net Cash provided by Operating Activities			
Depreciation and Amortization	96,483	96,483	192,966
Changes in Working Capital Items			
Accounts Receivable	(133,357)	(136,768)	(270,125)
Prepaid Expenses	21,747	(87,352)	(65,605)
Due to/from	0	0	0
Inventory	0	0	0
Accounts Payable	(9,544)	261,779	252,235
Other Assets			
Medicaid Settlement Receivable	0	3,763,658	3,763,658
Employee Retention Credit Receivable	0	6,970,430	6,970,430
Due From Foundation	0	(119)	(119)
Due From Pace North	8,898	(8,568)	331
Due From Grants			
Grants Receivable	(6,931)	0	(6,931)
TOTAL Due From Grants	(6,931)	0	(6,931)
Medicaid Wage Pass Through Rec	83,321	(68,572)	14,749
Medicare Settlements Receivable	0	0	0
QAS Receivable	1,217	(15,566)	(14,349)
QMI Receivable	0	78,943	78,943
TOTAL Other Assets	86,505	10,720,206	10,806,711
Accrued Payroll & Other Expenses	126,606	(252,721)	(126,115)
Other Liabilities			
TOTAL Other Liabilities	0	0	0
Other Accrued Liabilities			
Medicare Advanced Payment	0	0	0
Provider Taxes Payable	0	(229,867)	(229,867)
Medicaid Audit Reserve	10,000	10,000	20,000
QAS Payable	(267,994)	0	(267,994)
Net Pension Liability	0	0	0
TOTAL Other Accrued Liabilities	(257,994)	(219,867)	(477,861)
TOTAL Changes in Working Capital Items	(166,038)	10,285,278	10,119,240
TOTAL Net Cash provided by Operating Activities	(69,555)	10,381,761	10,312,206
Cash from Investing Activity			
Fixed Asset Purchase	0	0	0
TOTAL Cash from Investing Activity	0	0	0
Cash from Financing Activities			
Long Term Debt	0	(215,000)	(215,000)
Short Term Debt/Notes Payable	0	0	0
TOTAL Cash from Financing Activities	0	(215,000)	(215,000)
Net Cash Activity	(261,756)	10,009,537	9,747,781
CASH BEG OF PERIOD	4,505,710	(5,503,827)	(5,503,827)
Cash Beginning Balances as of 1/31/2024	4,505,710	(5,503,827)	(5,503,827)
Net Cash Activity	(261,756)	10,009,537	9,747,781

Cash Ending Balance	4,243,954	4,505,710	4,243,954
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GRAND TRAVERSE PAVILIONS

PURCHASE OF EQUIPMENT AND SERVICES REQUEST FORM

Following is a request for your approval to purchase the detailed equipment or services, with supporting documentation:

A. Requesting Grand Traverse Pavilions Department: Nursing

B. Item: Bladder Scanner

C. Specifications: See attached

D. Bids Solicited From:
1. McKesson City Irving, TX Date 3-13-24
2. Direct Supply City Milwaukee, WI Date 2/21/24
3. Medline City Northfield, IL Date 3/20/24
4. City Date

E. Bids Received:
1. McKesson Date 3/21/24 \$ 6,448.50
2. Direct Supply Date 3/6/24 \$ 7,457.99
3. Medline Date 2/21/24 \$ 9,674.35
4. Date \$

F. Variances in Bidder's Equipment or Services Being Offered: None

G. Recommendation: McKesson

H. Justification for Recommendation: Low bid

I. Purchase Budgeted: Yes No X

How Funded:

Financial Director (Purchases up to \$1,500.00) Date

CEO/Administrator (Purchases up to \$5,000.00) Date 3/25/24

Board Chair Date
Grand Traverse County Department of Health & Human Services Board
(Purchases over \$5,000.00)



Long-Term Care



Grand Traverse - 20015119

Item Number	Item Description	Vendor Name	Mfr #	UOM	Price	Qty	Total
Meike Portable Bladder Scanner							
1032170	Bladder Scanner Caresono PadScan HD 3 0 to 999 mL Volume Measurement Range, 2600 mAh Battery Capacity, 7 Inch Monitor Size,	Edan USA	HD3	Ea/1	\$5,852.27	1	\$5,852.27
1074175	HD3 Cart	Edan USA	HD3_CART	Ea/1	\$585.23	1	\$585.23
					SUBTOTAL		\$6,437.50
					Est. FREIGHT		\$11.00
					TAX		TBD
					TOTAL		\$6,448.50

The information provided in this product quote request is confidential and proprietary information of McKesson Medical-Surgical and is being provided exclusively for use in evaluating a upcoming purchase. The pricing proposed is valid until April 30, 2024. Thereafter, we reserve the right to change the prices to reflect any cost increases we may occur from the manufacturer. **This proposal does not include any applicable freight.

Joe Bradham
 Equipment Specialist
 804-553-2091
Joseph.Bradham@mckesson.com

By signature, you acknowledge special order items are not returnable
 PRICE DOES NOT INCLUDE APPLICABLE SALES TAX, ADDITIONAL
 FEES OR FREIGHT CHARGES; Please sign and send back to joseph.bradham@mckesson.com

Reviewed By: _____

Date: _____

McKesson
BRANDTHE RIGHT
PRODUCT
AT THE RIGHT
PRICE

Long-Term Care



Grand Traverse - 20015119

Item Number	Item Description	Vendor Name	Mfr #	UOM	Price	Qty	Total
Meike Portable Bladder Scanner							
1032170	Bladder Scanner Caresono PadScan HD 3 0 to 999 mL Volume Measurement Range, 2600 mAh Battery Capacity, 7 Inch Monitor Size,	Edan USA	HD3	Ea/1	\$5,852.27	2	\$11,704.54
1074175	HD3 Cart	Edan USA	HD3_CART	Ea/1	\$585.23	2	\$1,170.46
					SUBTOTAL		\$12,875.00
					Est. FREIGHT		\$11.00
					TAX		TBD
					TOTAL		\$12,886.00

The information provided in this product quote request is confidential and proprietary information of McKesson Medical-Surgical and is being provided exclusively for use in evaluating a upcoming purchase. The pricing proposed is valid until April 30, 2024. Thereafter, we reserve the right to change the prices to reflect any cost increases we may occur from the manufacturer. **This proposal does not include any applicable freight.

Joe Bradham
Equipment Specialist
804-553-2091
Joseph.Bradham@mckesson.com

By signature, you acknowledge special order items are not returnable
PRICE DOES NOT INCLUDE APPLICABLE SALES TAX, ADDITIONAL
FEES OR FREIGHT CHARGES; Please sign and send back to joseph.bradham@mckesson.com

Reviewed By: _____

Date: _____



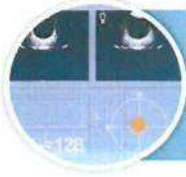
HD3 Bladder Scanner

12 slice 3D image,
no calibration needed



INPUT

Touchable Screen, convenient for the input of patient information.



INTUITION

Double orthogonal images display after the scanning.



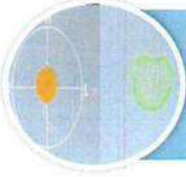
CONVENIENCE

USB connecting and printing function.



DISPLAY

Large-sized display for the ultrasonic images of the bladder.



ASSISTANCE

Crosshair projection and automatic outline drawing of the bladder.



MANAGEMENT

Patient data management software.





Display

7" TFT LCD (16.9) 800x480

Probe

3D Mechanical Probe
Frequency: 2.5MHz
B Mode Display Angle: 120°

Accuracy

The accuracy result was calculated according to the scanning instruction and on the Dansk Phantom 616 Phantom: 0 to 999 ml \pm 8-10% \pm 10ml

Configuration:

Pad Scan HD3 Main Unit x1
Pad Scan HD3 Base x 1
Battery Charger x1
Battery x2
PC Management Software x1
Aluminum Protective Carrying Case x1
Dimension of the Carrying Case: 440x230x380 (mm)

Others

Double Power Supply Mode
Lithium Battery: 11.IV 2200mAh/AC 100V~240V
Touchable Screen
USB Storage Supported
Multi-Languages Selection

Scanning Time

12 multi-angles ultrasonic images' capturing time <3 seconds



Kaitlin Corrao
866-300-4075





Sales Office
FAX 800-770-1707

Ms. Shelly Coddington
Central Supply Coordinator
Grand Traverse Pavilions-HPSI
1000 Pavilions Cir
Traverse City, MI 49684-3098

2/21/2024
Quote: 15660379-A

Dear Shelly,

Thank you for giving me the opportunity to quote the products listed below.

Product	Price	Qty	Extended
 Attendant® Prodigy Bladder Scanner By Direct Supply Product #G1749 • Manufacturer #PD-010-0007 • Each Free Shipping Usually ships in 5 days	\$7,457.99	1	\$7,457.99
 Direct Supply® Rolling Stand By Direct Supply Product #2RCYG • Manufacturer #DS Rolling Stand • Each Free Shipping Usually ships in 5 days	\$0.00	1	\$0.00

*Please note that this pricing is valid until March 07, 2024, and any shipping charges are estimates and may be subject to change. Additionally, our price will increase if tariffs are imposed on the products after the date of this Agreement. This quote, your purchase, and any confidential information (such as pricing) are subject to your contract with Direct Supply, or if you do not have a contract, then it is subject to our Terms of Use & Purchase found at www.DirectSupply.com/Terms. The products bid or offered may include non-domestic end products. Please contact us if you need additional information prior to accepting any order or if you are using federal funds (not including Medicare or Medicaid) to pay for any products or services.

Order Estimate	
Subtotal	\$7,457.99
Shipping	FREE
Tax	\$0.00
Total	\$7,457.99

You've saved a total of \$498.99 on this quote!

As always, when you do business with Direct Supply, your satisfaction is 100% guaranteed. Period. Please call me at 866-300-4075 with any questions, or when you're ready to order.

Sincerely,

Kaitlin Corrao
Senior Account Manager

Kaitlin Corrao
866-300-4075





Sales Office
FAX 800-770-1707

Ms. Shelly Coddington
Central Supply Coordinator
Grand Traverse Pavilions-HPSI
1000 Pavilions Cir
Traverse City, MI 49684-3098

3/6/2024
Quote: 15660379-B

Dear Shelly,

Thank you for giving me the opportunity to quote the products listed below.

Product	Price	Qty	Extended
 Attendant® Prodigy Bladder Scanner By Direct Supply Product #G1749 • Manufacturer #PD-010-0007 • Each Free Shipping Usually ships in 5 days Currently ships in 15 days, until 5/31/2024	\$7,756.99 \$7,457.99	2	\$14,915.98
 Direct Supply® Rolling Stand By Direct Supply Product #2RCYG • Manufacturer #DS Rolling Stand • Each Free Shipping Usually ships in 5 days	\$199.99 \$0.00	2	\$0.00

*Please note that this pricing is valid until March 21, 2024, and any shipping charges are estimates and may be subject to change. Additionally, our price will increase if tariffs are imposed on the products after the date of this Agreement. This quote, your purchase, and any confidential information (such as pricing) are subject to your contract with Direct Supply, or if you do not have a contract, then it is subject to our Terms of Use & Purchase found at www.DirectSupply.com/Terms. The products bid or offered may include non-domestic end products. Please contact us if you need additional information prior to accepting any order or if you are using federal funds (not including Medicare or Medicaid) to pay for any products or services.

Order Estimate	
Subtotal	\$14,915.98
Shipping	FREE
Tax	\$0.00
Total	\$14,915.98

You've saved a total of \$997.98 on this quote!

As always, when you do business with Direct Supply, your satisfaction is 100% guaranteed. Period. Please call me at 866-300-4075 with any questions, or when you're ready to order.

Sincerely,

Kaitlin Corrao
Senior Account Manager



Manufacturer Model # PD-010-0007

- Fully automated bladder scanner eliminates the need for manual detection
- No longer necessary to manually aim the probe to find the bladder
- Automatically detects male/female anatomy
- Probe features eight transducers with a full 180-degree field of view to automatically detect bladder and resident mode
- Auto-calibration with each scan helps improve accuracy
- Wireless probe offers easier disinfection and is completely independent of the base station, which can be left outside of resident room
- Accuracy of $\pm 12.5\% + 12.5 \text{ mL}$
- Unit includes integrated battery and probe
- The Prodigy Bladder Scanner comes with a standard 36-month limited warranty on the console and probe (including accidental probe drops).
- Rolling stand sold separately, see #B9F34. Bladder scanner comes with mounting plate to attach to rolling stand.

Specifications

Returnable	No - Hygiene/Medical Product	Battery Type	Lithium Ion
Width	12" W	Batteries Included	Yes
Bladder Location Assistance	Yes	On-Board Printer	No
Pre-Scan Feature	No	Calibration Needed	No
Replacement Probe Available	Yes	EMR Connectivity	No



Scan Recordability	No	Software Options	Standard Software
Scan Time	3second	Available Resources	Online Videos
Depth	12" D	Available Resources	Trial Opportunities
Height	18" H	Warranty	3 year limited warranty
Cart Based or Handheld	Cart-Based	Display Type	LCD
Bladder Scanner Accuracy	12.5mL	CA Prop 65 Warning	Does not apply
Memory	No	For professional use only?	Yes
Memory Capacity	0	Prescription Required	Yes
Battery Life	3yrs.		

Bladder Scanner Quote

Customer: 0001170486
 GRAND TRAVERSE PAVILIONS
 1000 PAVILLIONS CIR
 TRAVERSE CITY, MI 49684-3098

Date: 03/20/2024
Sales Rep: Schnedl, Jayne (S0768)

This pricing is valid until 04/19/2024 unless otherwise specified or based on contract tier eligibility and effective dates. Exact freight and tax will be added at the time of invoice.

Product Image	Product #	Product Name	Product Description	Pkg / Order UoM	Price
	MDSB10700	DIAGNOSTIC INSTRUMENTS: BIOCON 700 BLADDER SCANNERS WITH PRINTER	<ul style="list-style-type: none"> • COMPACT AND PORTABLE 3-D ULTRASOUND DEVICE FOR FAST NONINVASIVE MEASUREMENTS OF BLADDER VOLUME AND POST-VOID URINARY RETENTION (PVR) • REAL-TIME PRESCAN WITH CHILD, MALE AND FEMALE MODES FOR IMPROVED ACCURACY, FEWER IMPROPER SCANS AND TIME SAVINGS • HIGH STORAGE CAPACITY (UP TO 700 SCANS), AS WELL AS VOICE RECORDING CAPABILITY • BUILT-IN PRINTER FOR IMMEDIATE DOCUMENTATION IN THE CHART • COMPLETE WITH LARGE 7" TFT-LCD (WVGA) FULL-COLOR TOUCH SCREEN AND DURABLE, ENCAPSULATED AND PROTECTED PROBE 	1 EA / EA	\$9,004.20
	MDSB10700STND	DIAGNOSTIC INSTRUMENT PARTS: MOBILE STAND WITH BASKET FOR BIOCON 700/750 BLADDER SCANNERS	<ul style="list-style-type: none"> • ACCESSORIES FOR USE WITH BIOCON 700 AND 750 BLADDER SCANNERS • SCANNERS AVAILABLE SEPARATELY 	1 EA / EA	\$670.15
Delivery Fees					\$ -
Total					\$9,674.35

In some cases, images may be stock and not representative of final product.



**We make
healthcare
run better™**

Three Lakes Drive, Northfield, IL 60093 | 1.800.MEDLINE (633.5463) | medline.com

Bladder Scanner Quote



Customer: 0001170486

GRAND TRAVERSE PAVILIONS
1000 PAVILLIONS CIR
TRAVERSE CITY, MI 49684-3098

Date: 03/20/2024

Sales Rep: Schnedl, Jayne (S0768)

This pricing is valid until 04/19/2024 unless otherwise specified or based on contract tier eligibility and effective dates. Exact freight and tax will be added at the time of invoice.

Product Image	Product #	Product Name	Product Description	Pkg / Order UoM	Price	Quantity	Total
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	MDSB10700STND	DIAGNOSTIC INSTRUMENT PARTS: MOBILE STAND WITH BASKET FOR BIOCON 700/750 BLADDER SCANNERS	<ul style="list-style-type: none"> • ACCESSORIES FOR USE WITH BIOCON 700 AND 750 BLADDER SCANNERS • SCANNERS AVAILABLE SEPARATELY 	1 EA / EA	\$670.15	2	\$1,340.30
						Delivery Fees	\$ -
						Total	\$19,348.70

In some cases, images may be stock and not representative of final product.

GRAND TRAVERSE PAVILIONS
1000 Pavilions Circle
Traverse City, MI 49684

APPLICATION FOR ATTENDING OR CONSULTING PRIVILEGES

Please Check One:
Medical Doctor Doctor of Osteopathy Physician Assistant Certified Nurse Practitioner

ATTENDING CONSULTING

NAME IN FULL Mallorie McComb NP DATE 2-15-2024

RESIDENCE ADDRESS _____ TELEPHONE _____

OFFICE ADDRESS _____ TELEPHONE _____

Premedical Education: School University of Michigan - Ann Arbor Date of Graduation May 2010

Medical Education: School University of Michigan - Ann Arbor Date of Graduation May 2015

Internship: Hospital _____ Dates _____

Residency: Hospital _____ Dates _____

MICHIGAN LICENSE: Date Exp: 7-14-2025 No. 4704279019
NPI# 1538538251

Hospital Staff Memberships:
Munson Healthcare Hospice & Palliative Medicine

Medical Society Memberships:
Hospice & Palliative Nurses Association Exp 12/31/2024

Specialty:
Adult Gerontology Primary Care NP (ANCC)

Board Certified: Yes No Date Exp 7-9-25

In making application, I agree to the rules and policies of the Grand Traverse Medical Care which I understand are available upon request. I also agree to verification of my credentials by the Administrator of Munson Medical Center or other hospital where I have been accepted on staff.

SIGNED: M. McComb DATE: 2-15-2024

APPROVED: SIGNED: _____ DATE: 3/7/24
DISAPPROVED: Medical Director, Grand Traverse Medical Care

APPROVED: _____ SIGNED: _____ DATE: _____
DISAPPROVED: _____ Chair, Grand Traverse County Department of Health and Human Services Board

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05/10/17 Previous Version Obsolete

GRAND TRAVERSE PAVILIONS
1000 Pavilions Circle
Traverse City, MI 49684

APPLICATION FOR ATTENDING OR CONSULTING PRIVILEGES

Please Check One.

Medical Doctor Doctor of Osteopathy Physician Assistant Certified Nurse Practitioner

ATTENDING CONSULTING

NAME IN FULL LAURA LEIGH WORTHINGTON DATE 3/18/24

RESIDENCE ADDRESS _____ TELEPHONE _____

OFFICE ADDRESS FACE NORTH - ^{TC} GARFIELD ^{MI 49685} TELEPHONE _____

Premedical Education: School _____ Date of Graduation _____

Medical Education: School UNIV OF N DAKOTA Date of Graduation 2003

Internship: Hospital _____ Dates _____

Residency: Hospital _____ Dates _____

MICHIGAN LICENSE: Date 7/8/2025 No. 5601009553
NPI# 1992810360

Hospital Staff Memberships:

MMC
Cadillac Munson Hosp

Medical Society Memberships:

NCCPA

Specialty: HOSPITALIST / INTERNAL MED

Board Certified: Yes No Date _____

In making application, I agree to the rules and policies of the Grand Traverse Medical Care which I understand are available upon request. I also agree to verification of my credentials by the Administrator of Munson Medical Center or other hospital where I have been accepted on staff.

SIGNED: [Signature] DATE: 3/18/24

APPROVED: SIGNED: [Signature] DATE: 3/20/24
DISAPPROVED: Medical Director, Grand Traverse Medical Care

APPROVED: _____ SIGNED: _____ DATE: _____
DISAPPROVED: _____ Chair, Grand Traverse County Department of Health and Human Services Board

L:\Administration Support Forms\Administrator - HR\Approved Application For Attending Or Consulting Privileges 05/10/17 - Previous Version Obsolete



Grand Traverse Pavilions
A COMMUNITY CARING FOR GENERATIONS

SCRAMBLE FORE SENIORS

FRIDAY, MAY 17TH
THE CROWN GOLF CLUB
T R A V E R S E C I T Y

9:30 AM Shotgun Start | Best Ball 4-player Scramble
Skins Games | Silent Auction/Raffle

Hole-in-One Prize: 2-Year Lease From Serra Subaru

Lunch at the turn and light hors d'oeuvres during
reception announcing winners and auction prizes

\$125 per player



For more information: 231.932.3019 | gtpavilions.org/golf